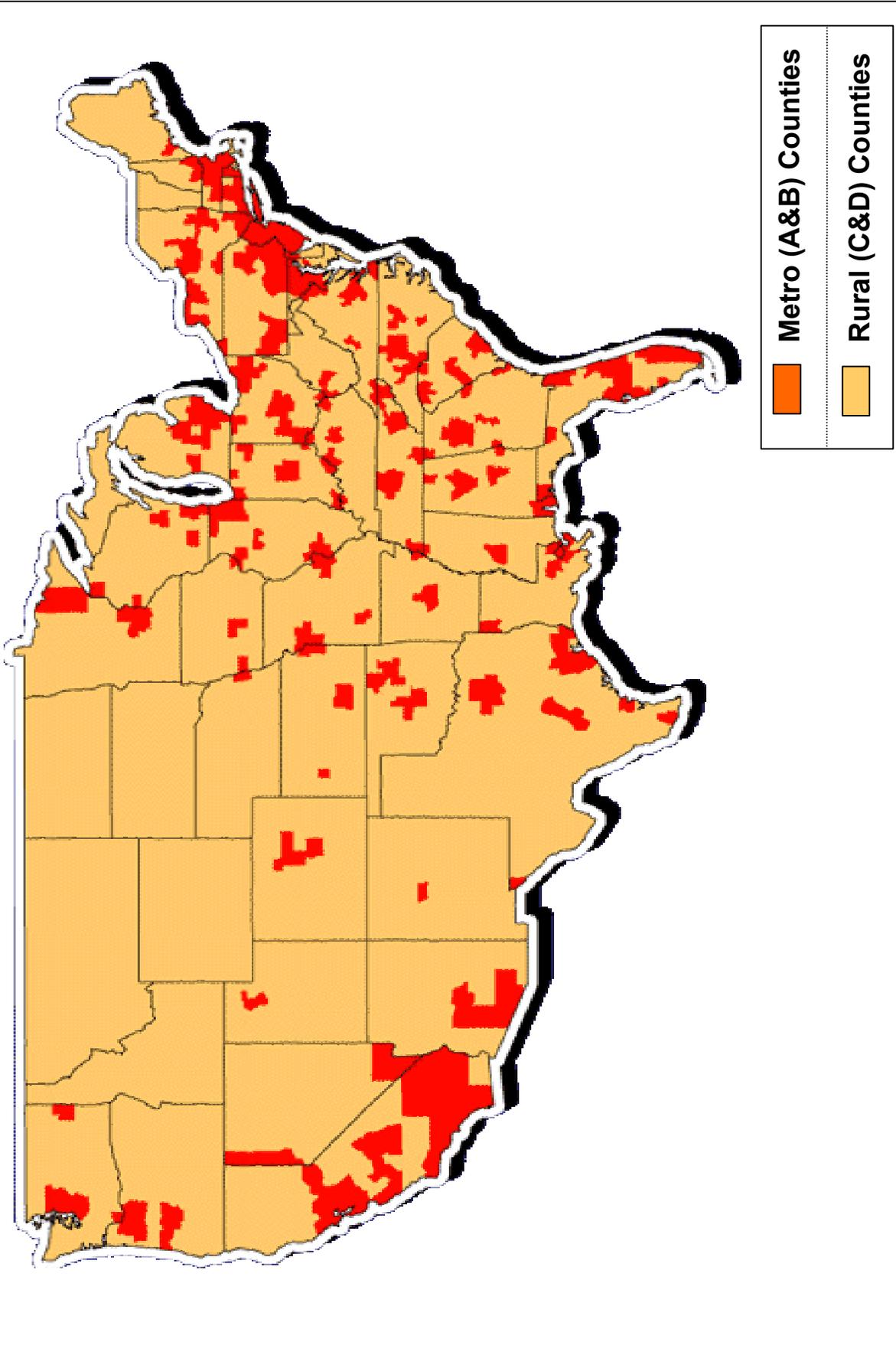


**Attachment C**

**To Pegasus Communications Corporation's  
Petition To Deny**

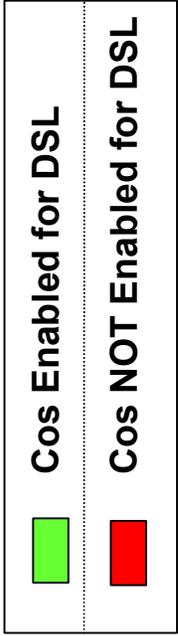
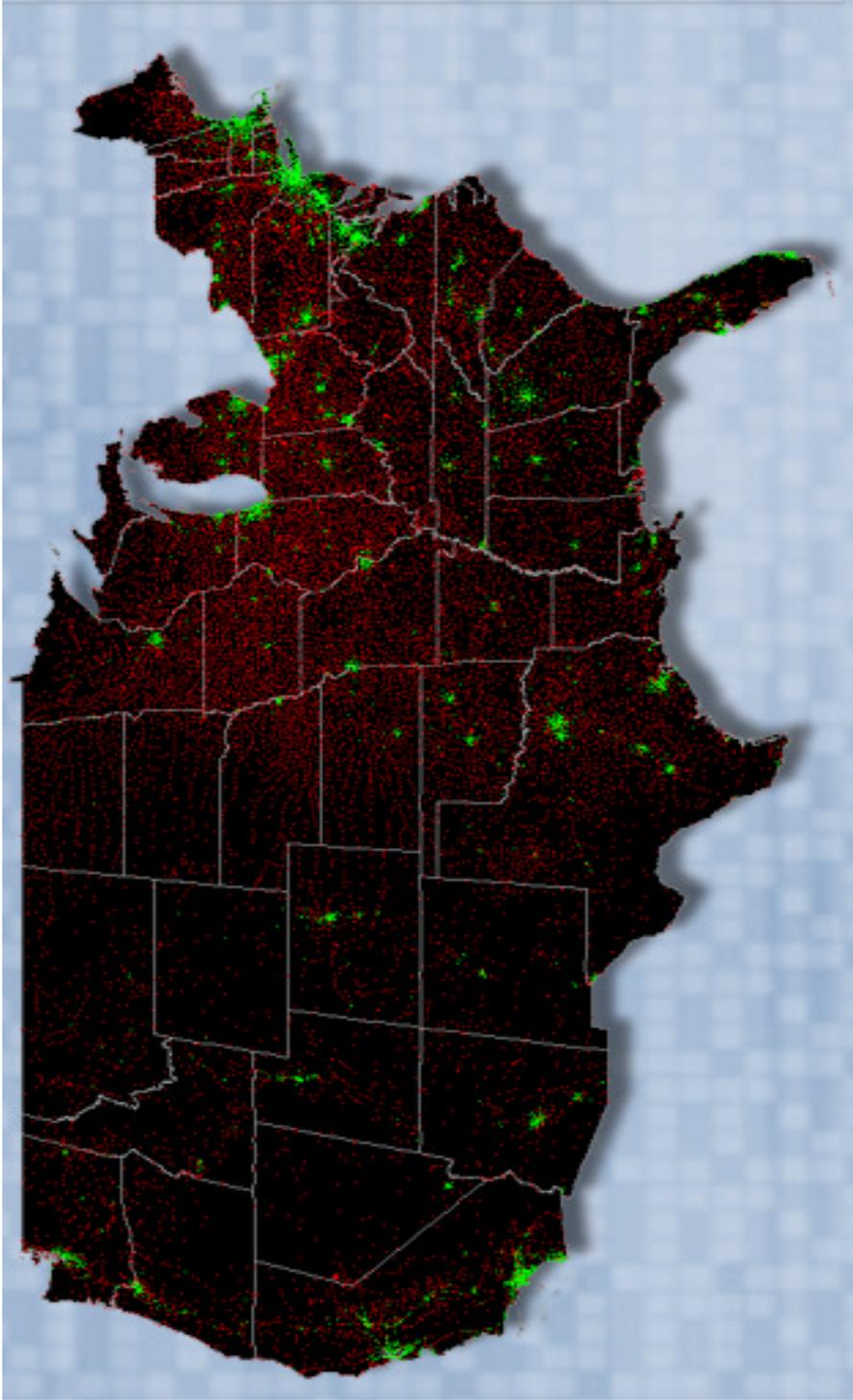
**Other Supporting Materials**

# Rural Market Is Significant



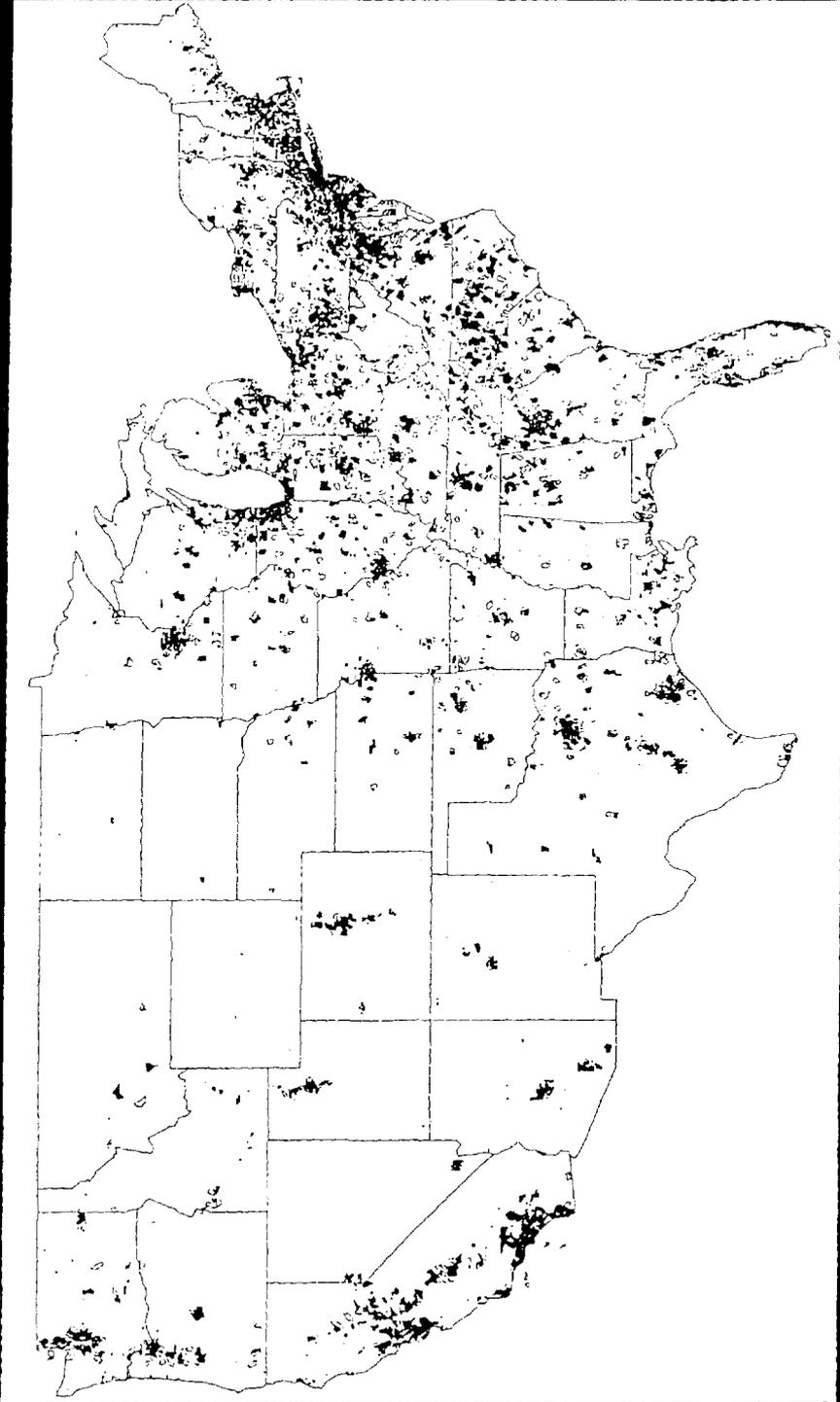
A, B, C and D Counties as defined by AC Nielsen & Co.

# Central Offices Enabled for DSL



# Mass Market Terrestrial Deployment

SPACEWAY<sup>®</sup>

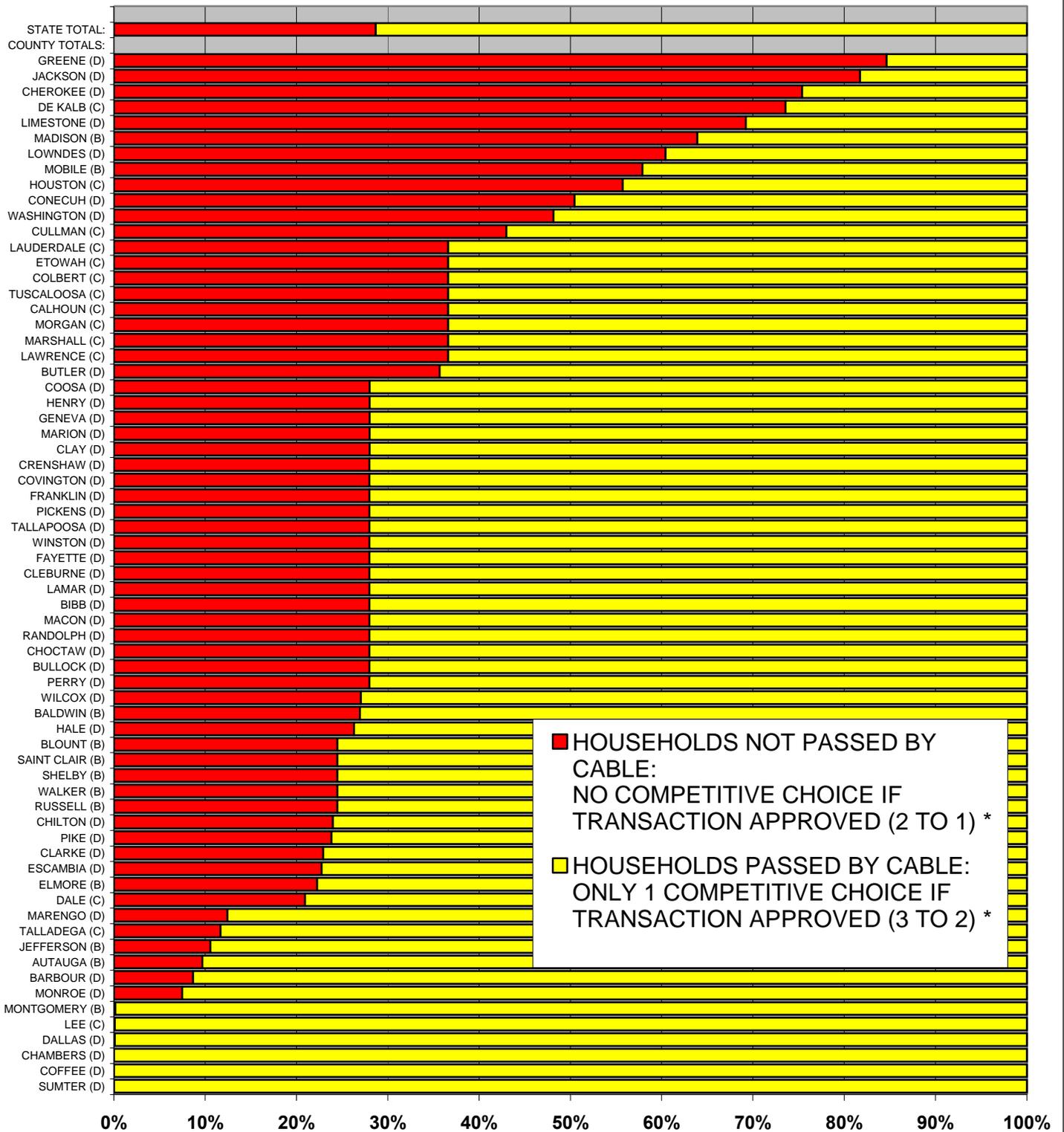


***1/3<sup>rd</sup> of all the homes in America, 30 – 40 million,  
will never be covered by DSL or cable***

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11 HNS-25199

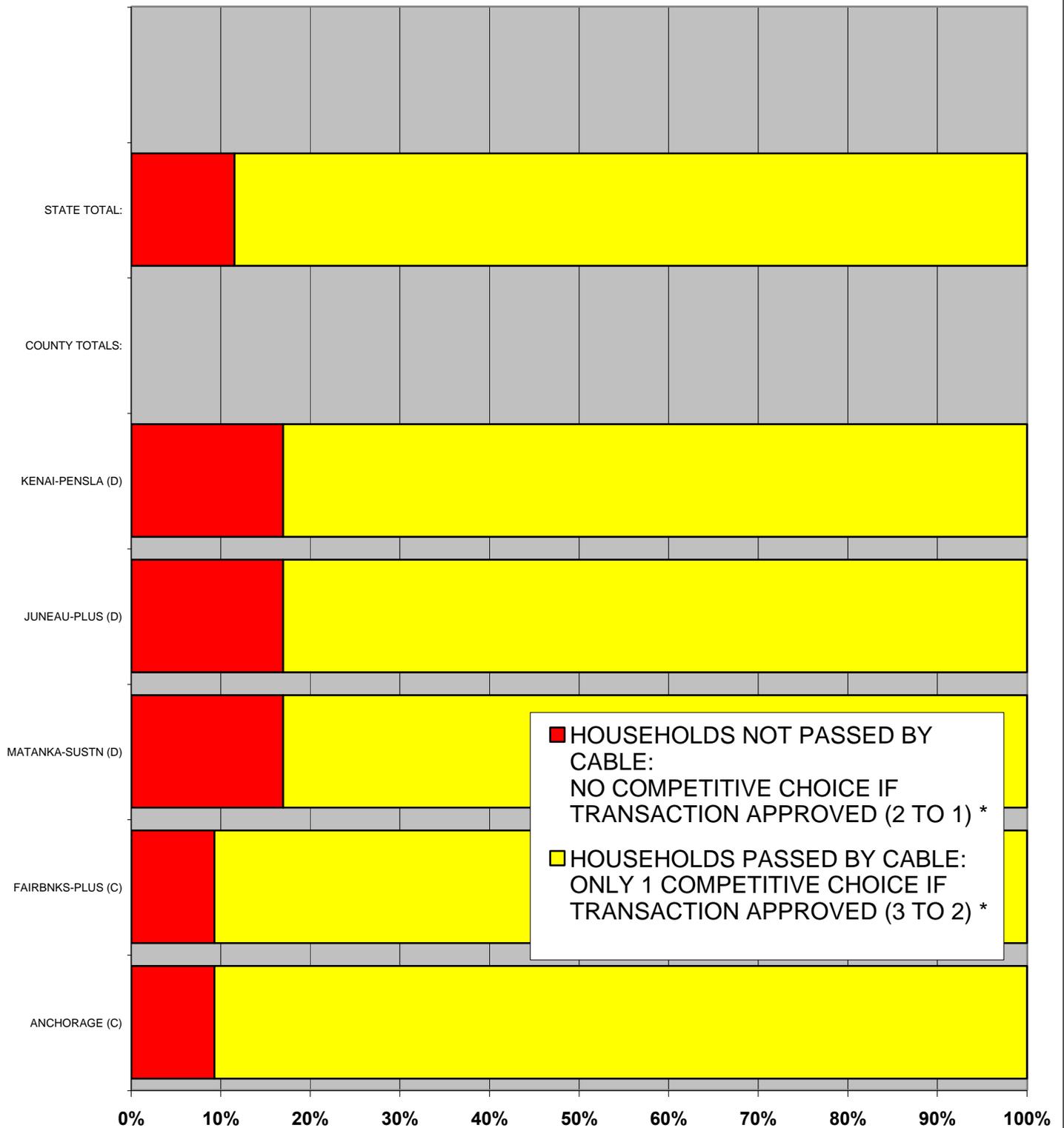
## ALABAMA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

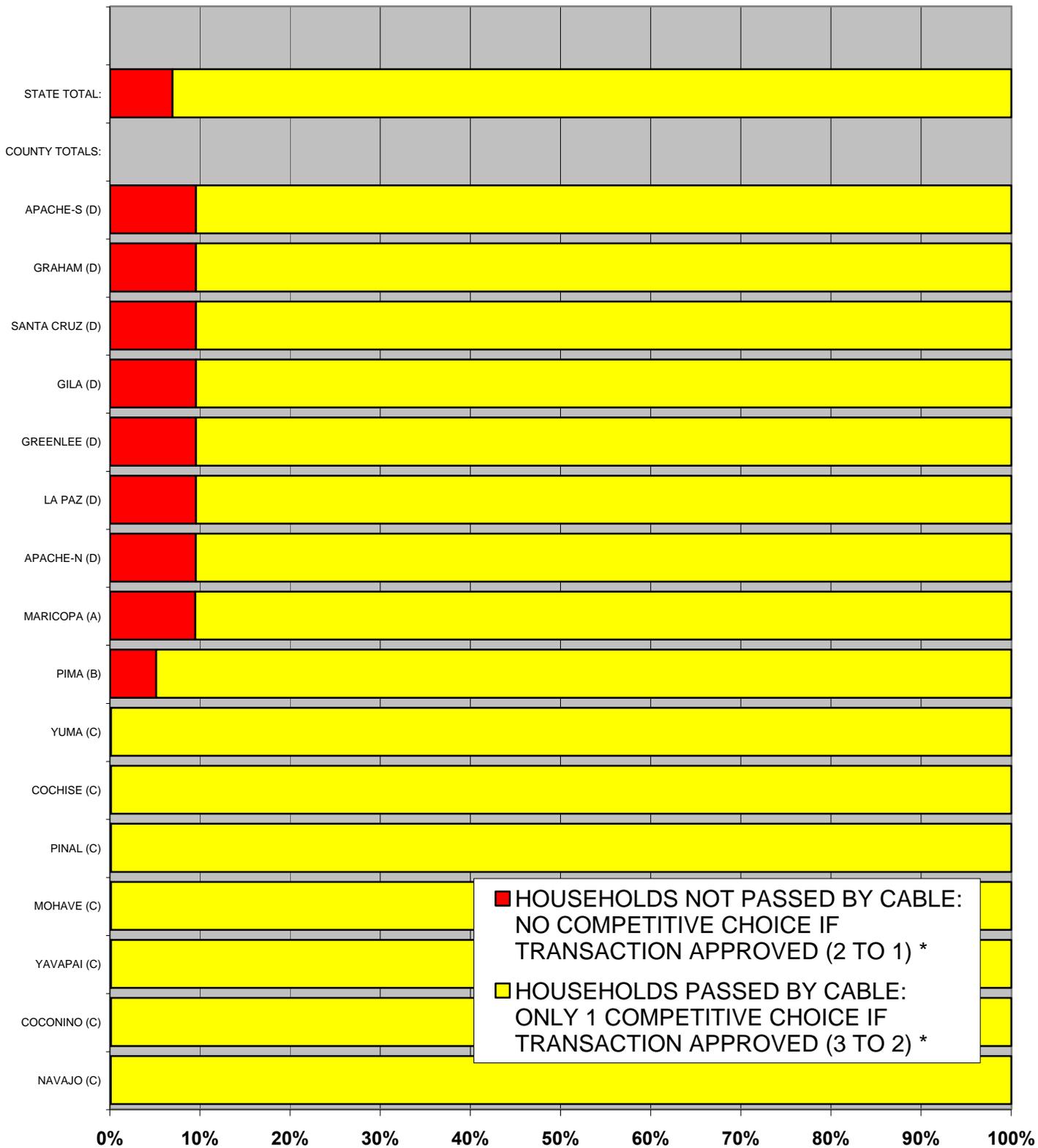
Data Source: BigPIPE.com

## ALASKA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

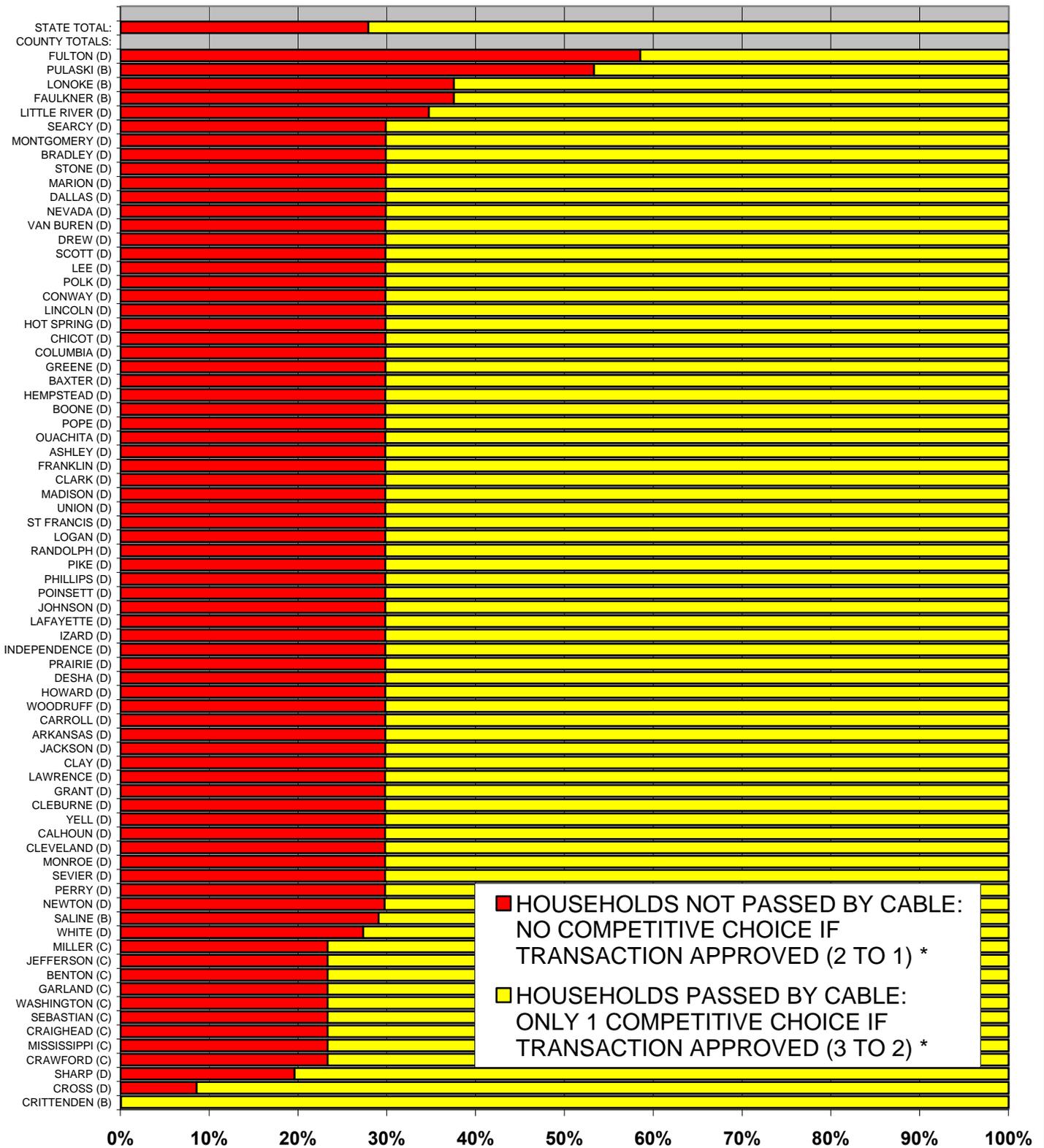
## ARIZONA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

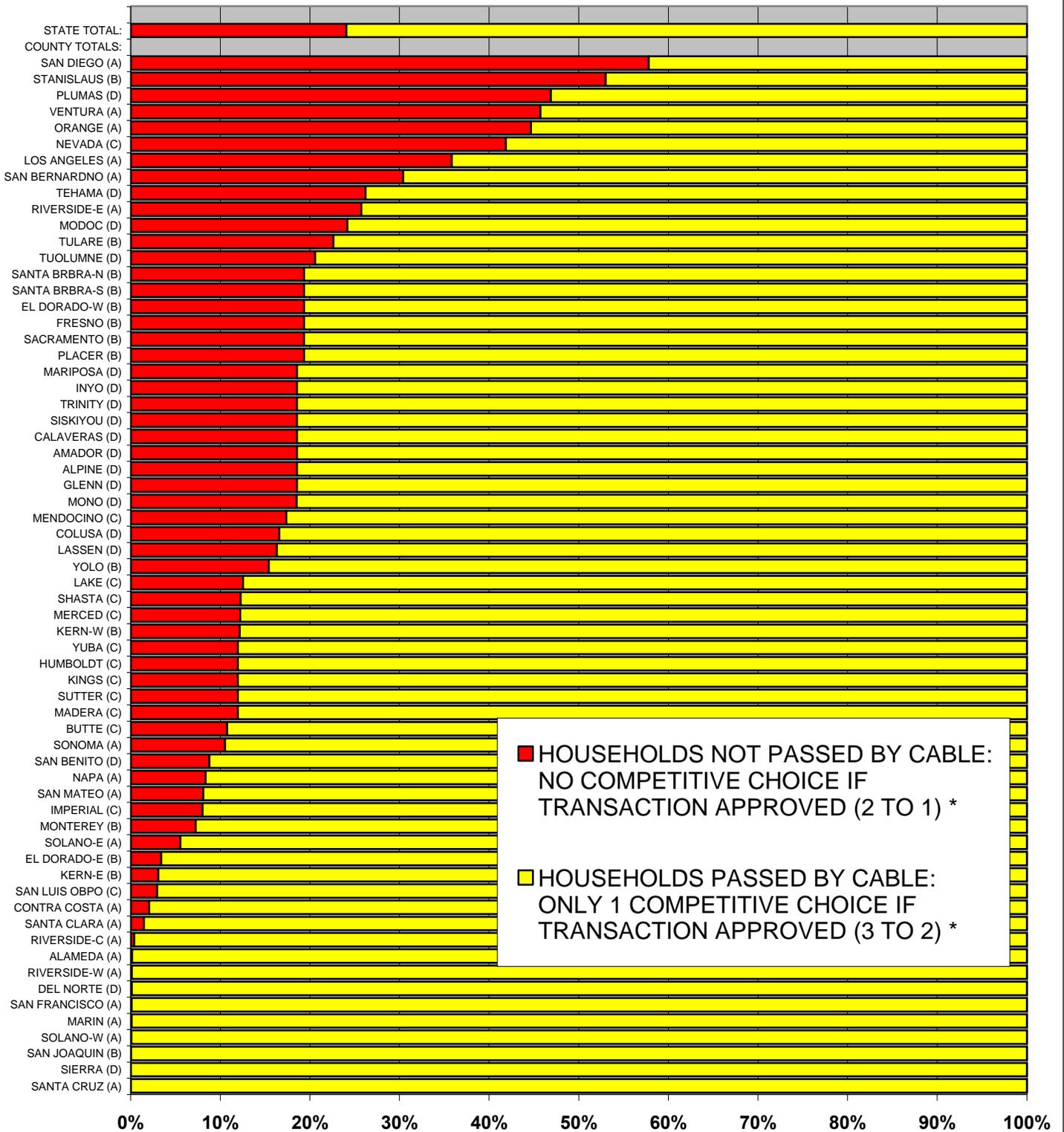
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## ARKANSAS CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

# CALIFORNIA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

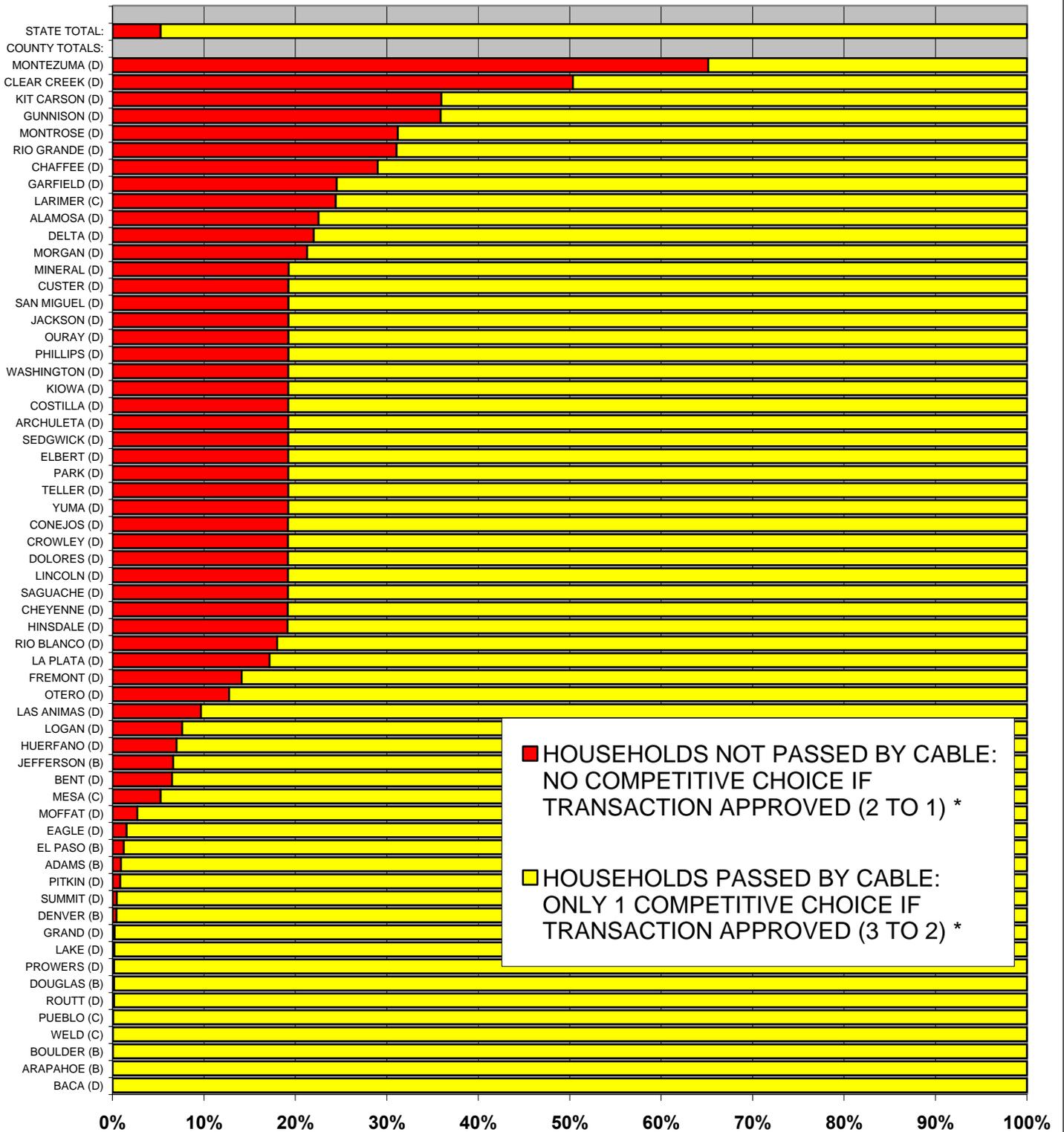


■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*

■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

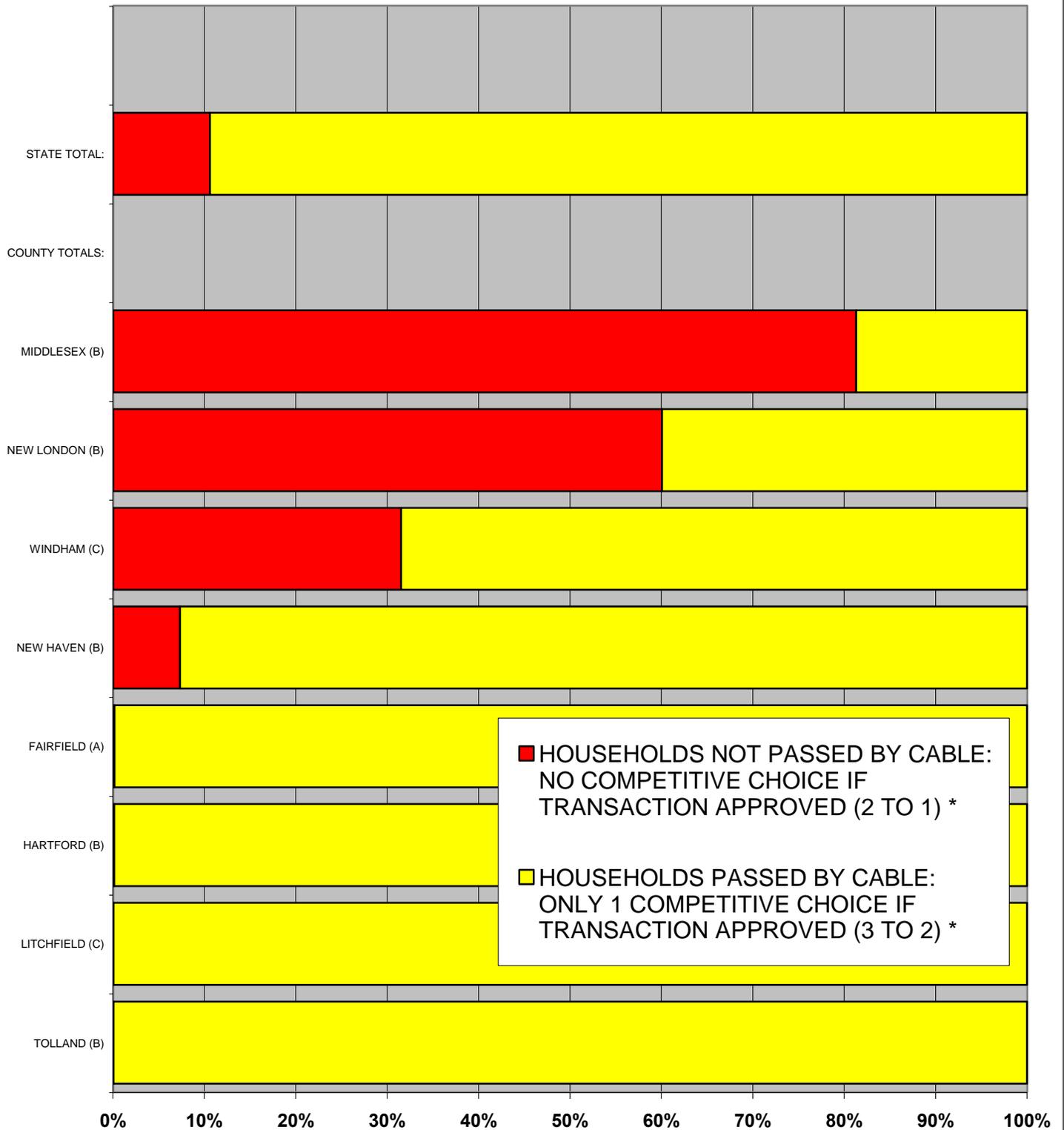
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## COLORADO CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

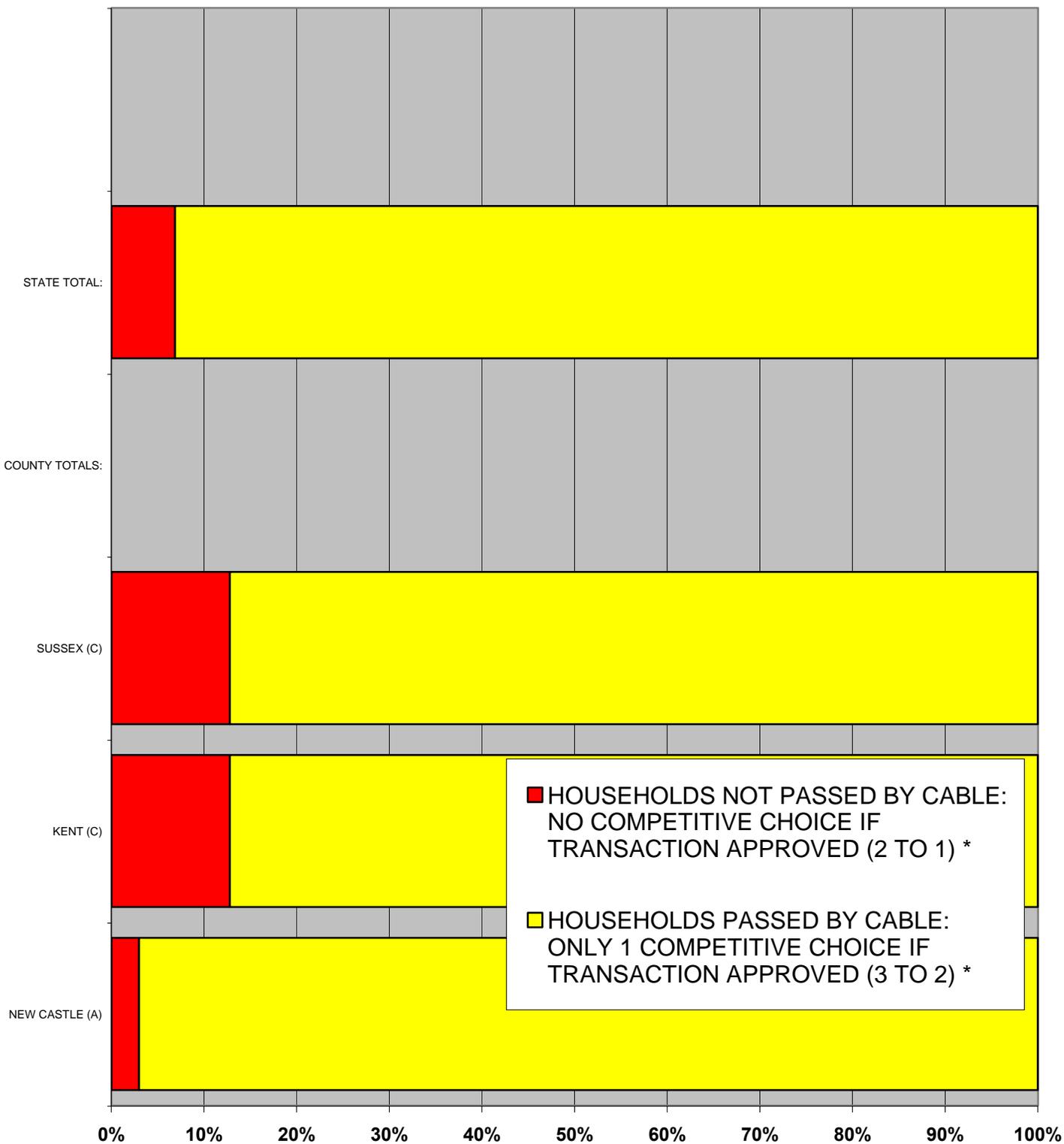
## CONNECTICUT CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

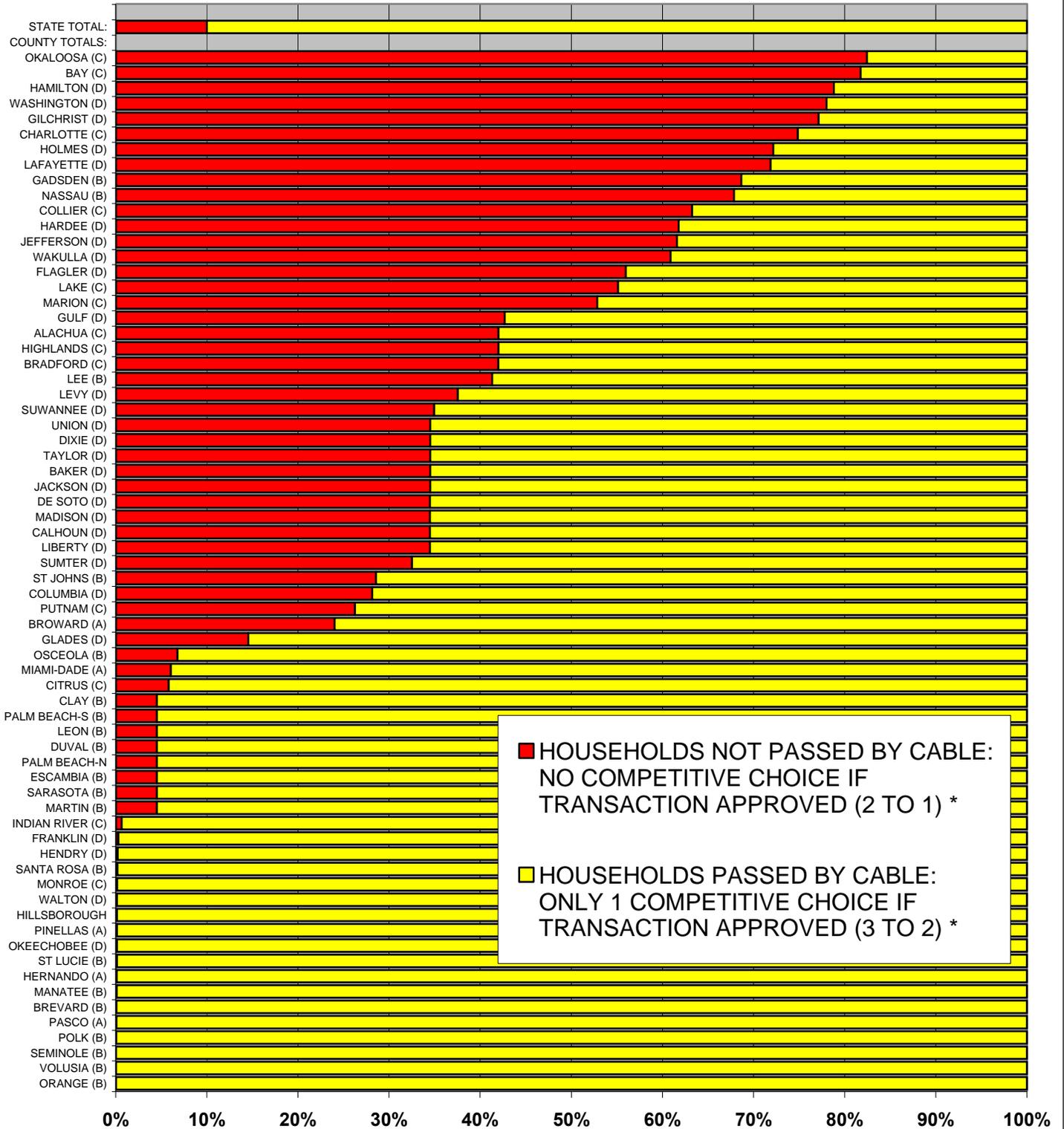
## DELAWARE CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## FLORIDA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

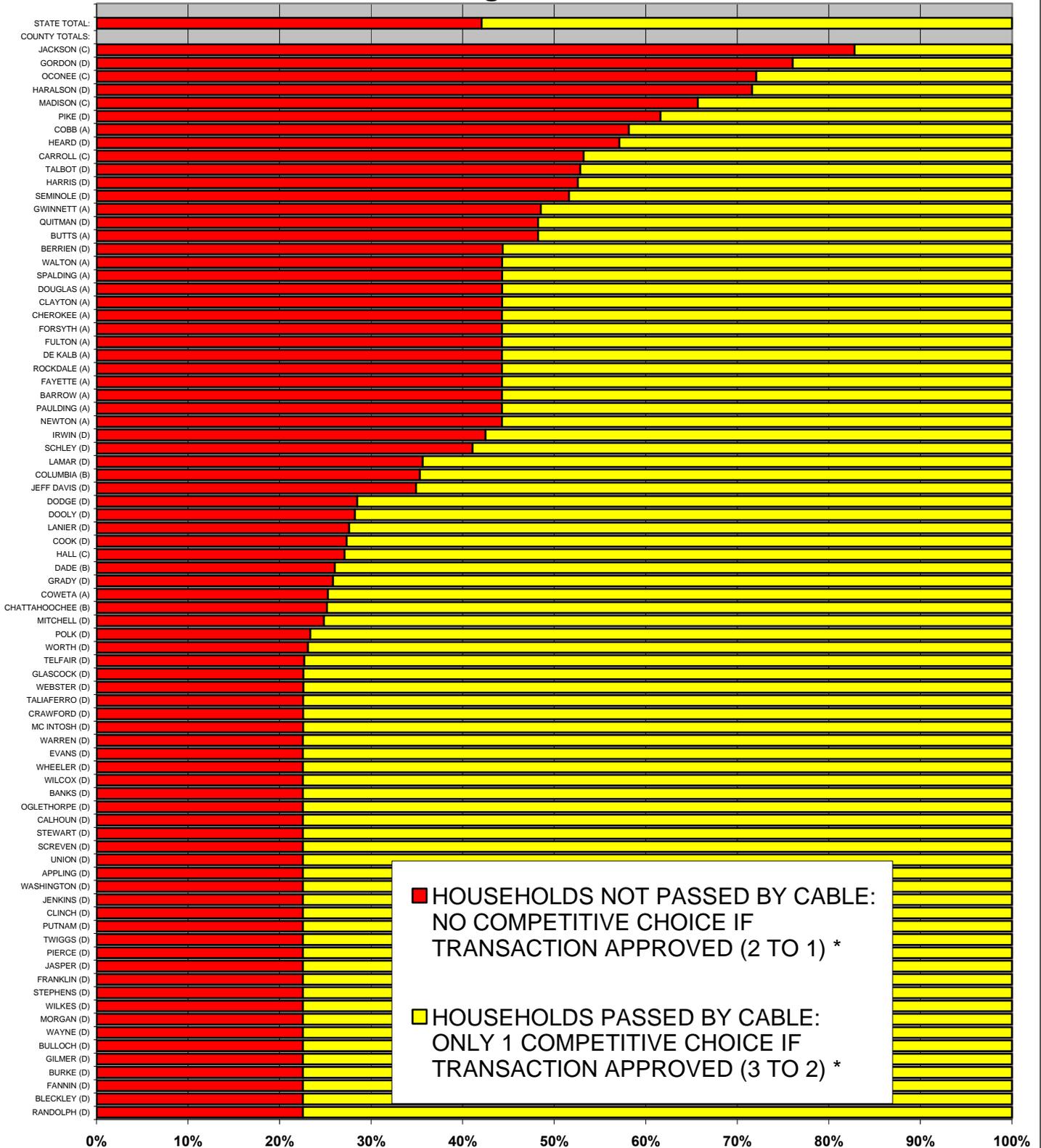


■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

# GEORGIA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

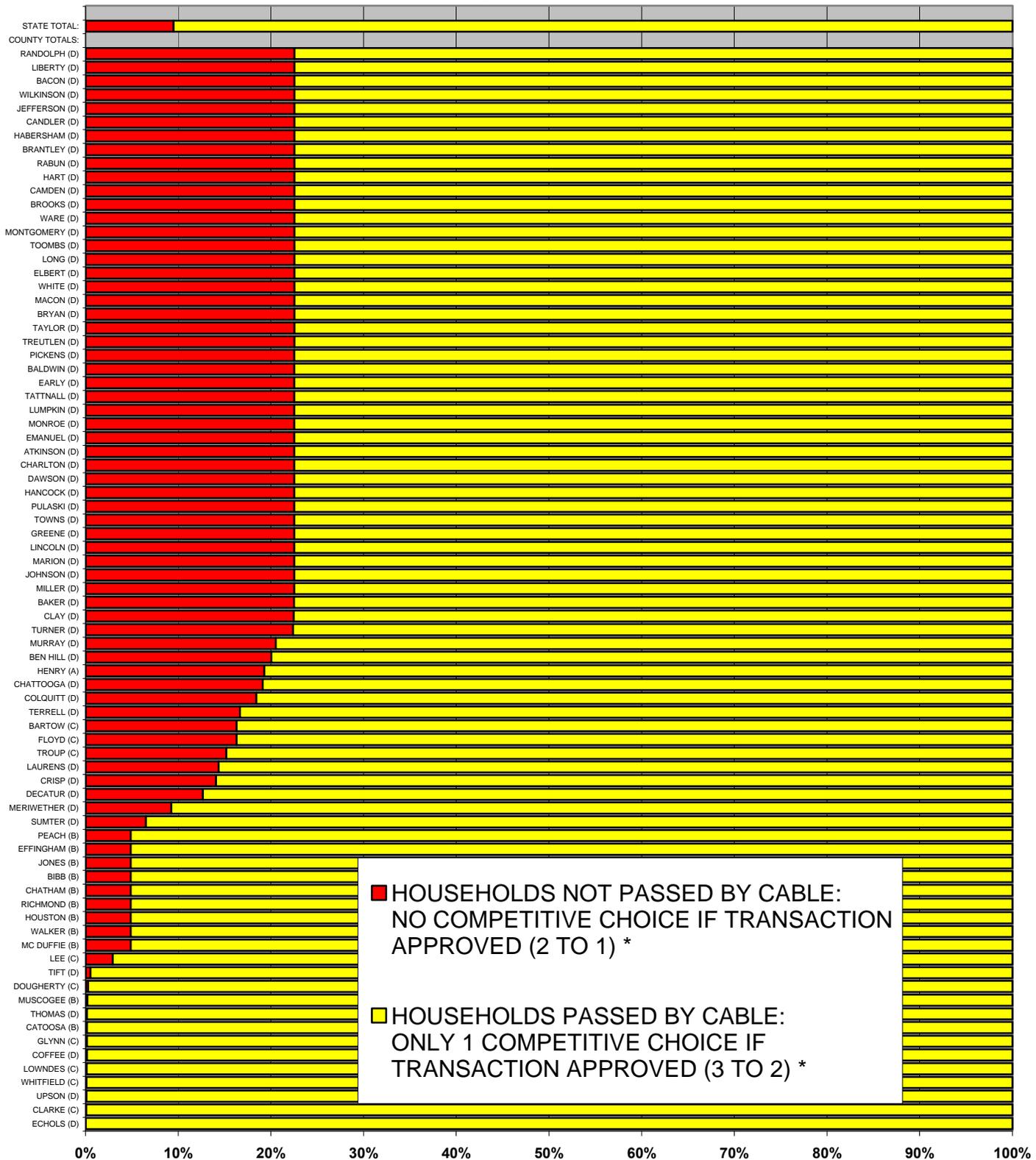
Page 1 of 2



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

# GEORGIA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

Page 2 of 2

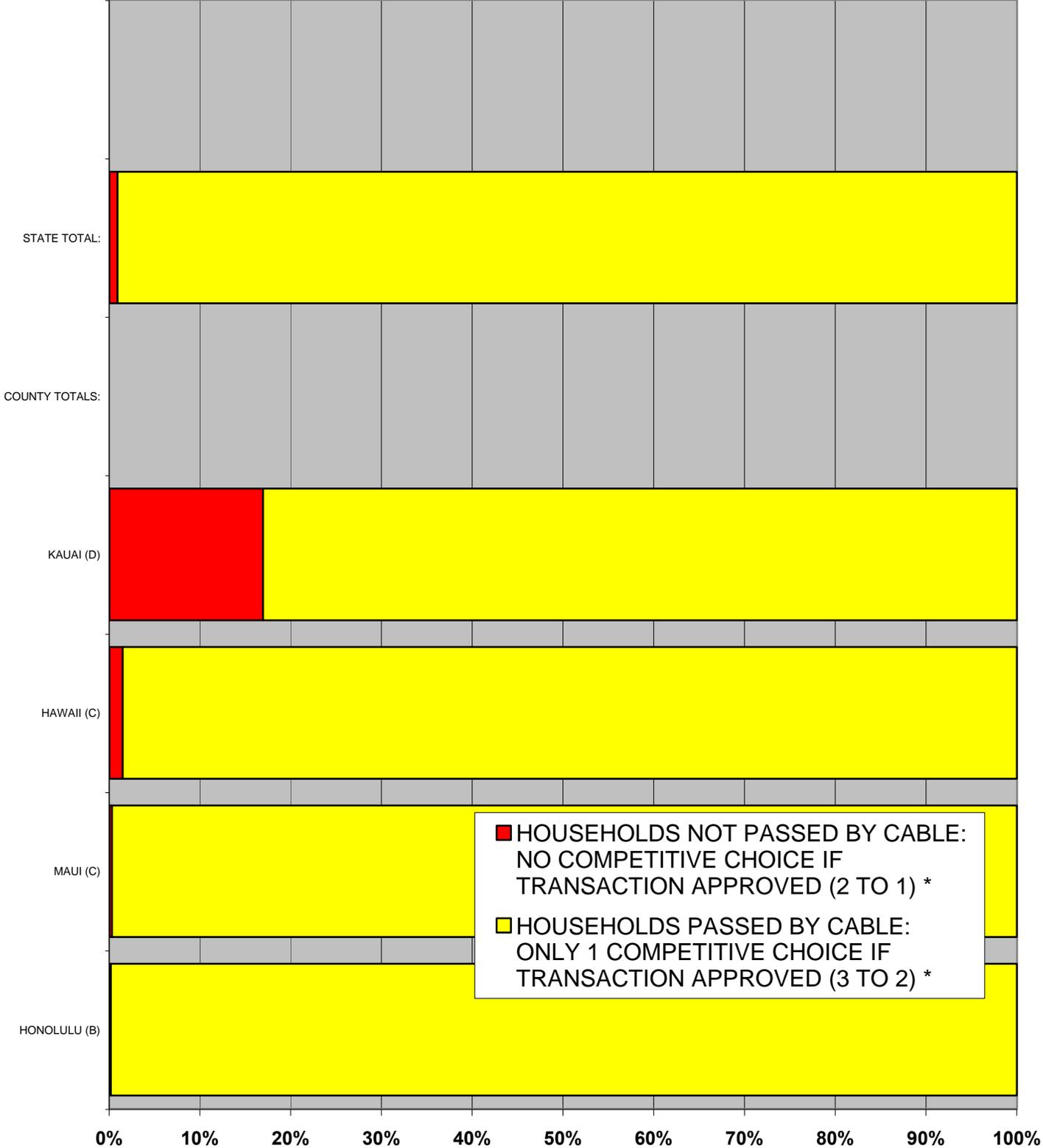


■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF TRANSACTION  
 APPROVED (2 TO 1) \*

■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

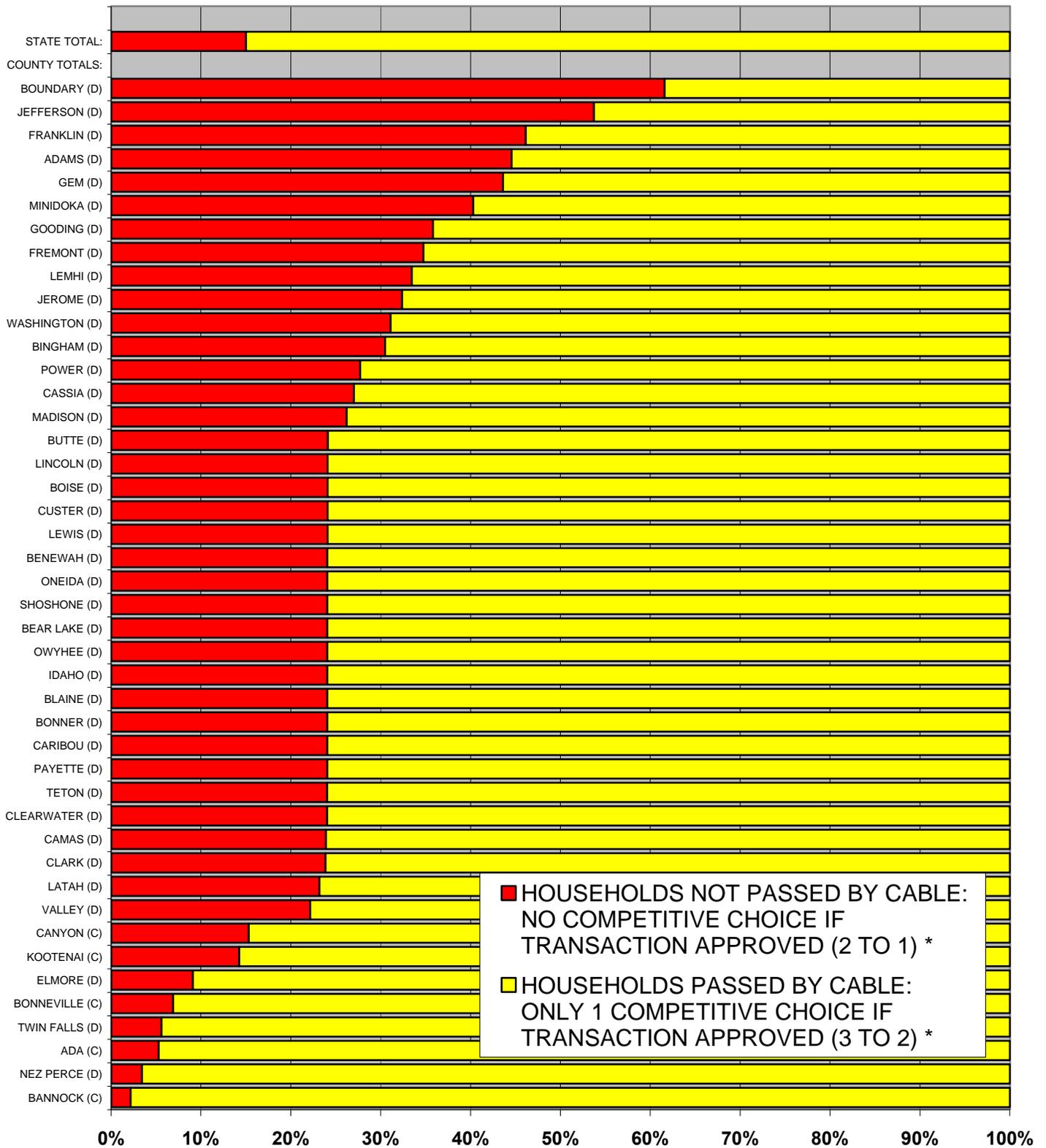
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

# HAWAII CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



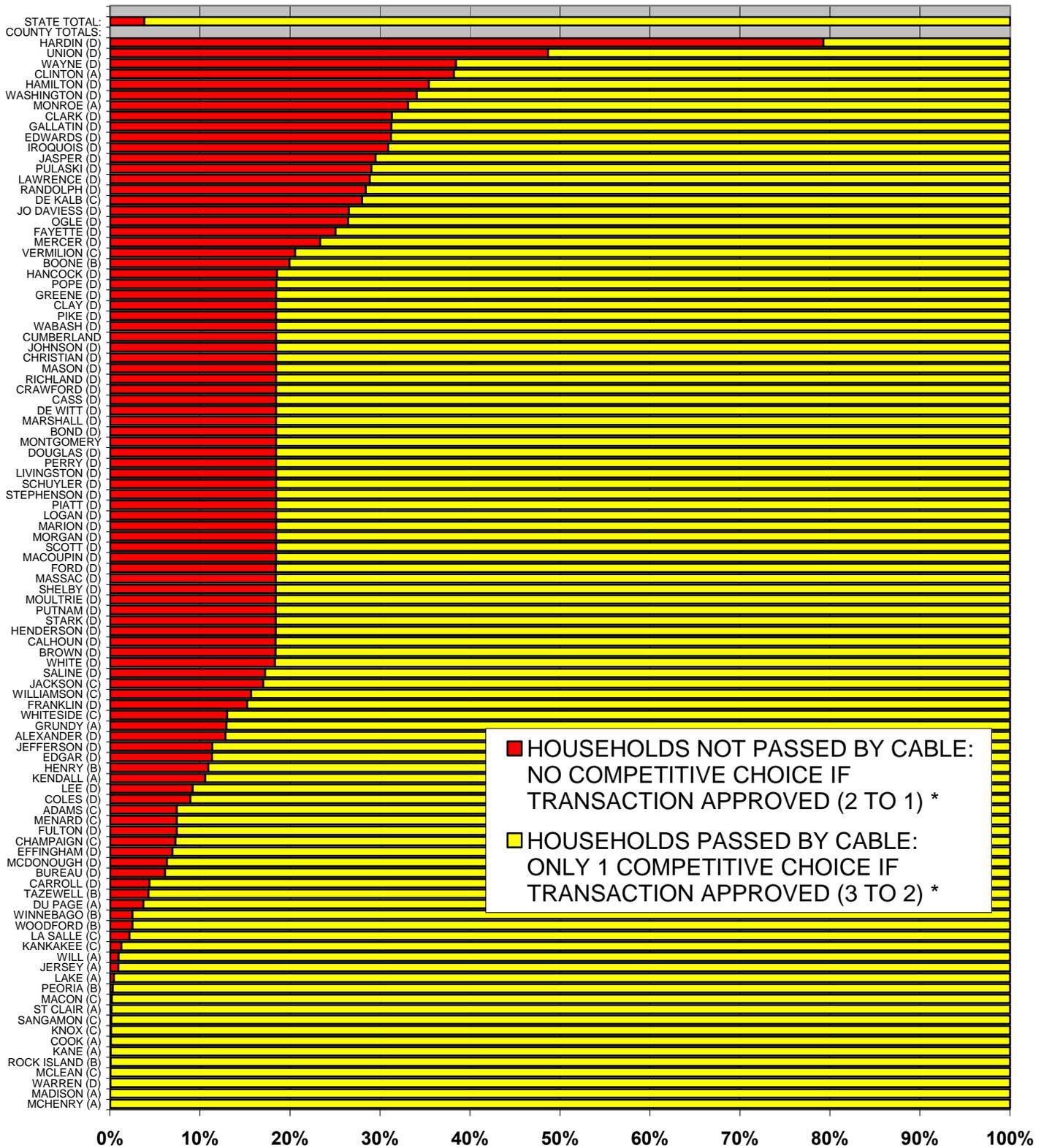
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

## IDAHO CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

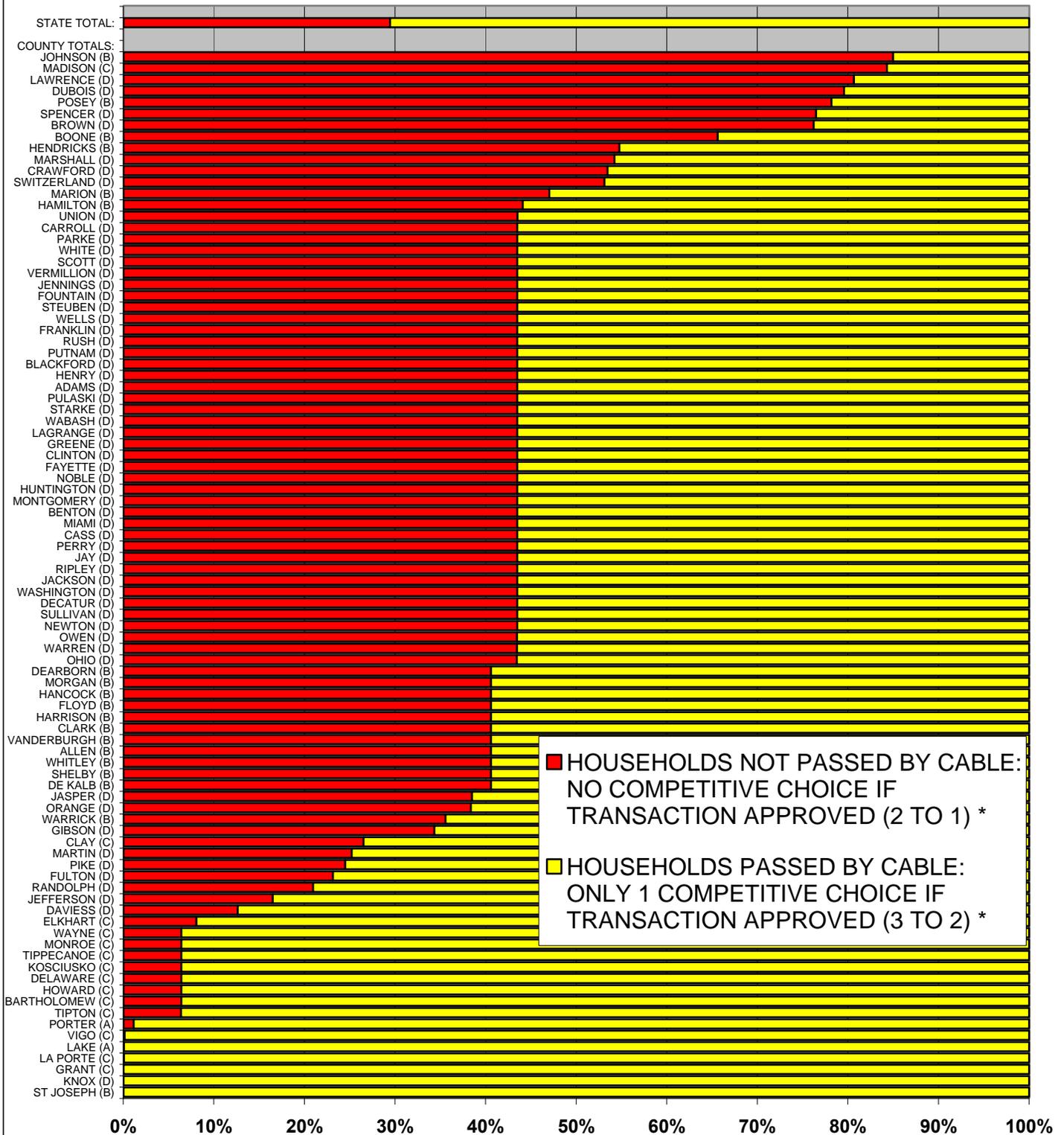
## ILLINOIS CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## INDIANA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

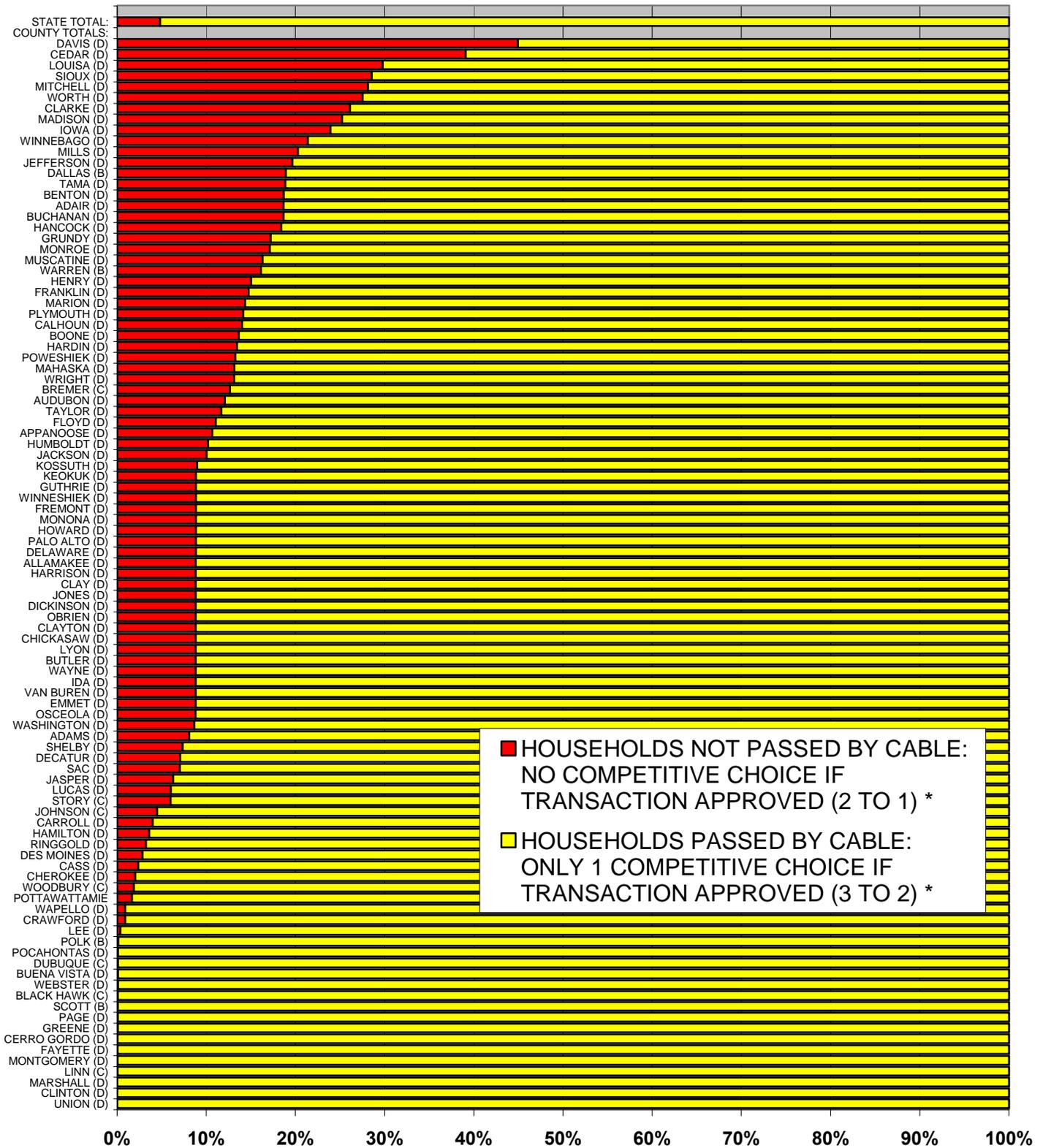


■ HOUSEHOLDS NOT PASSED BY CABLE:  
NO COMPETITIVE CHOICE IF  
TRANSACTION APPROVED (2 TO 1) \*

■ HOUSEHOLDS PASSED BY CABLE:  
ONLY 1 COMPETITIVE CHOICE IF  
TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

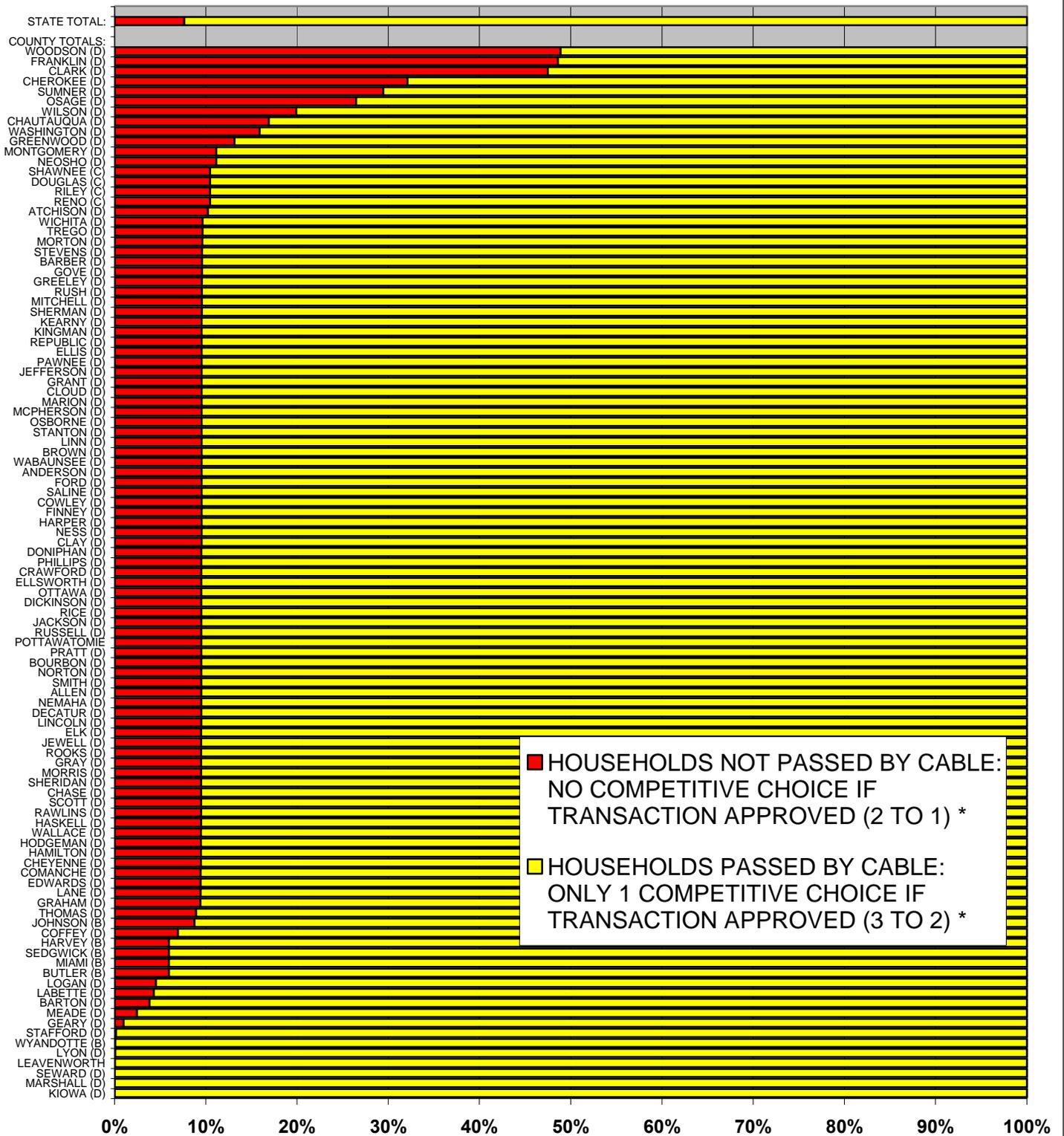
## IOWA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

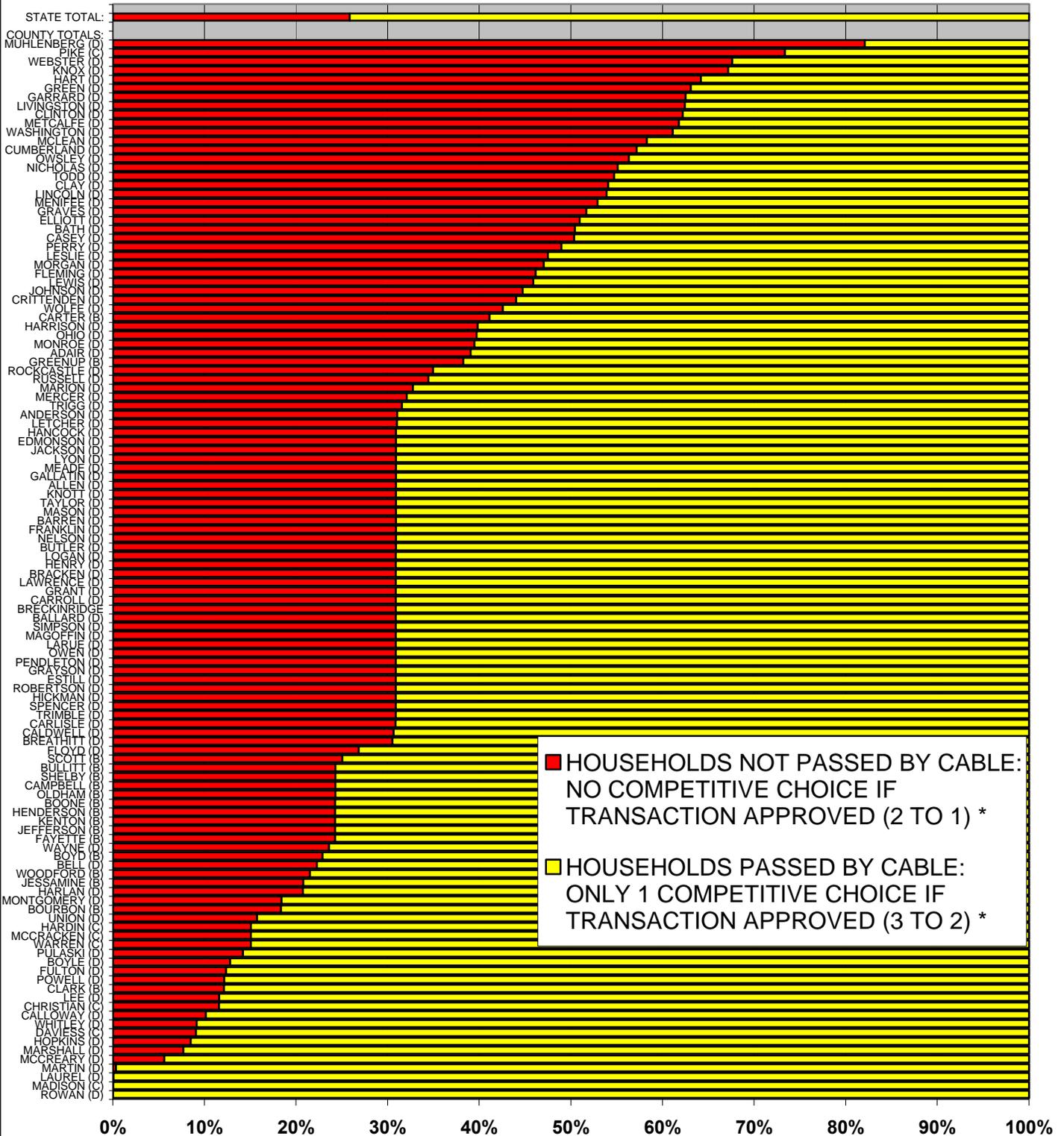
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## KANSAS CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



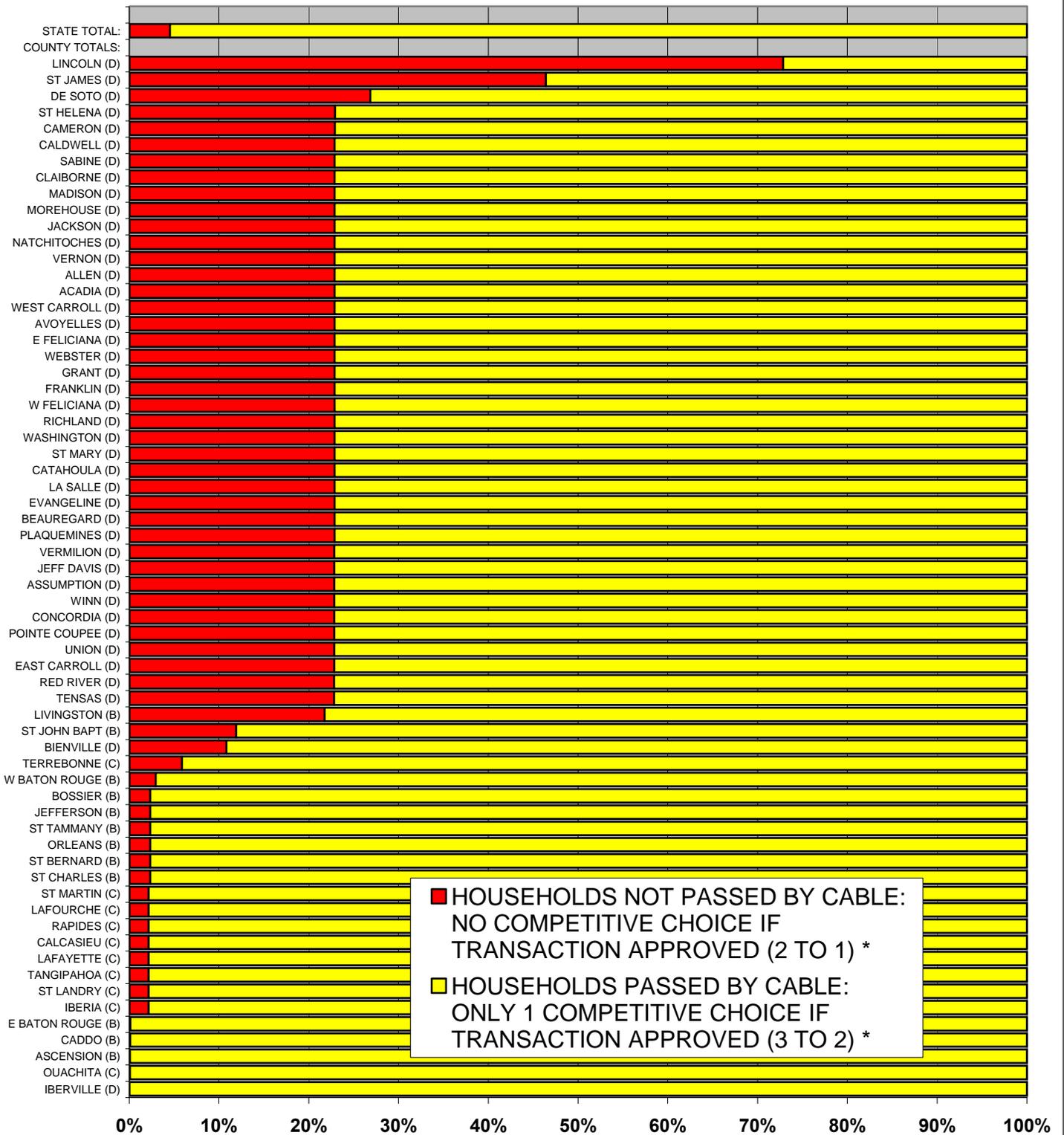
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

# KENTUCKY CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



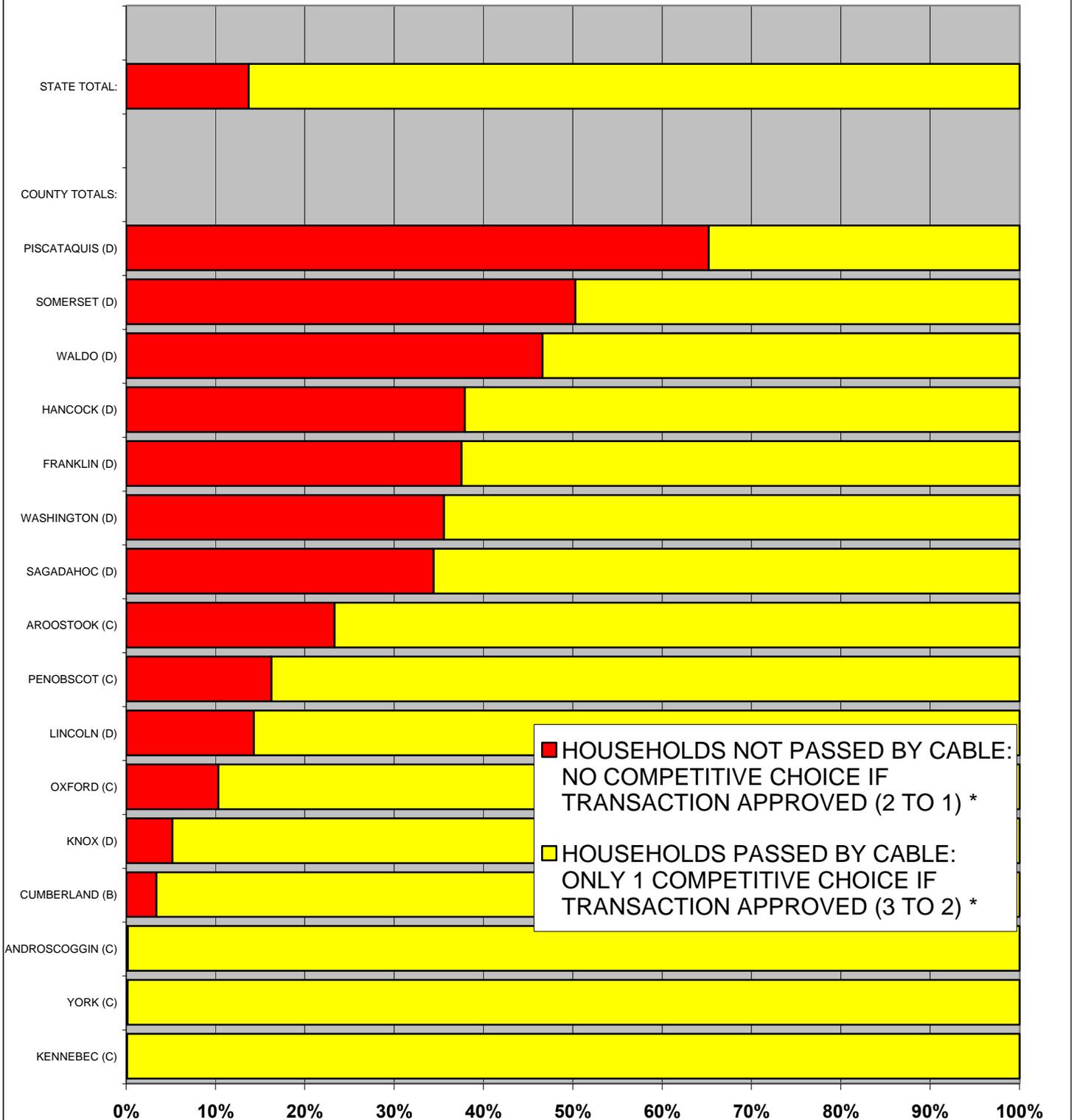
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## LOUISIANA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

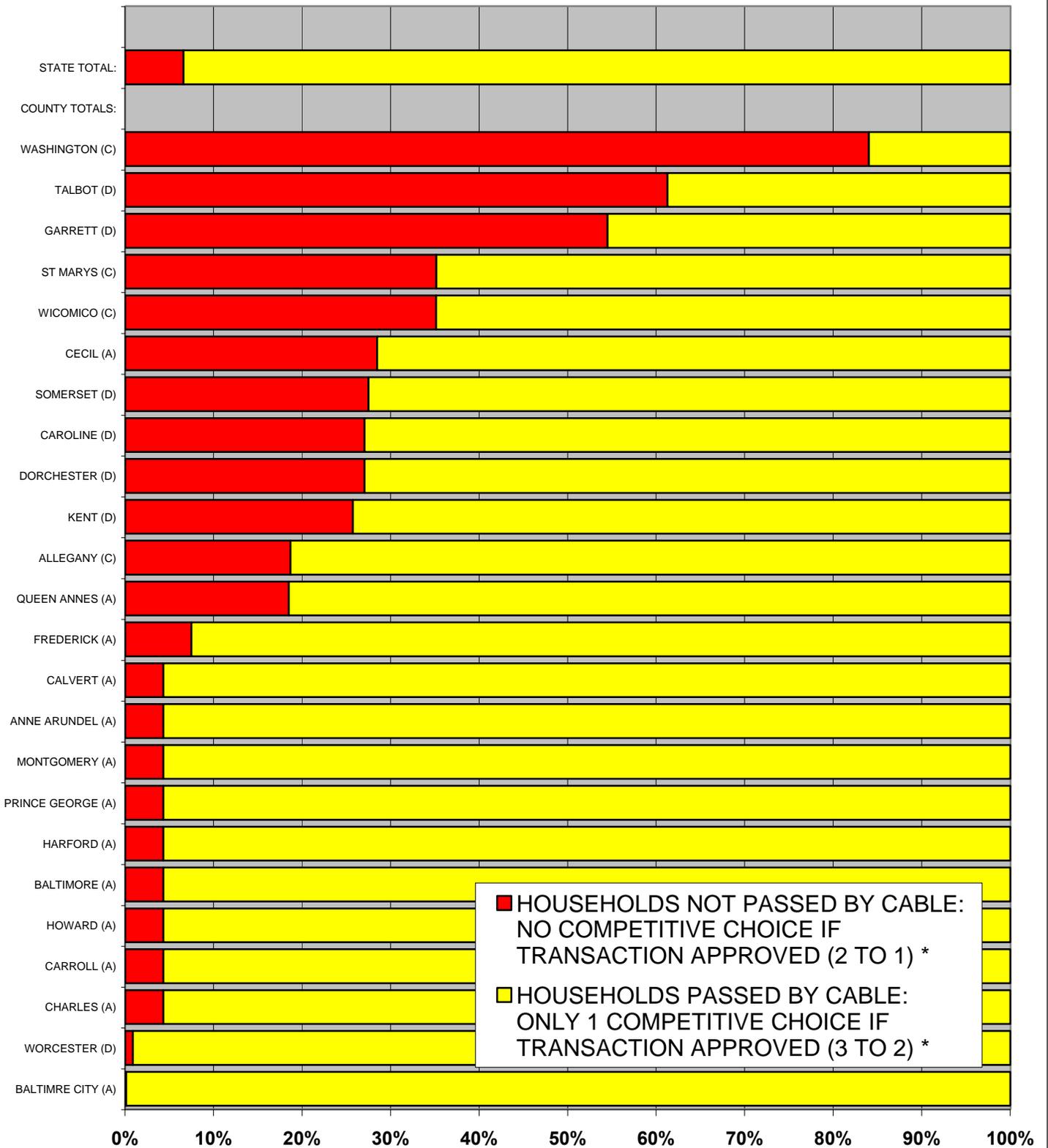
## MAINE CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

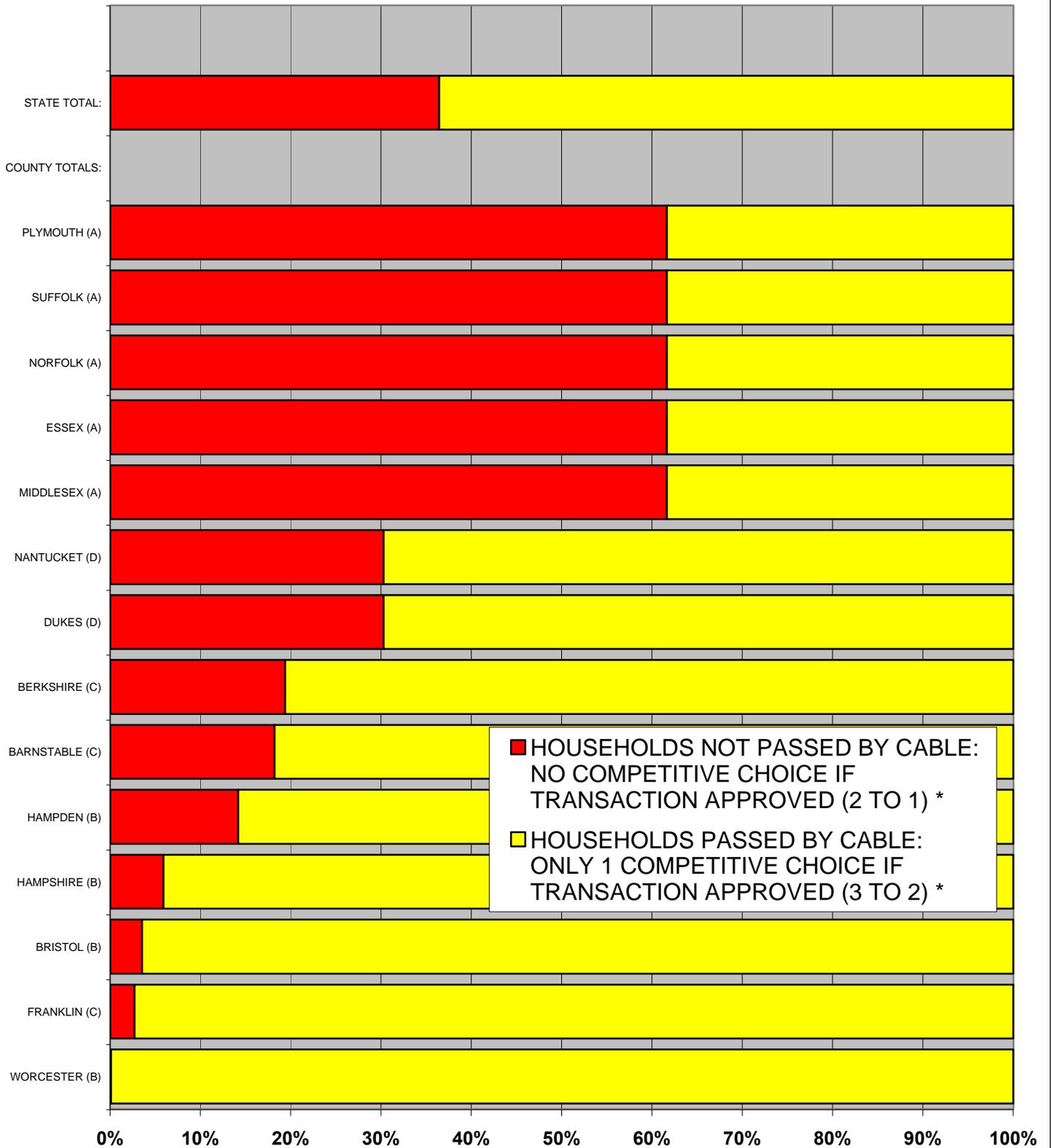
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## MARYLAND CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

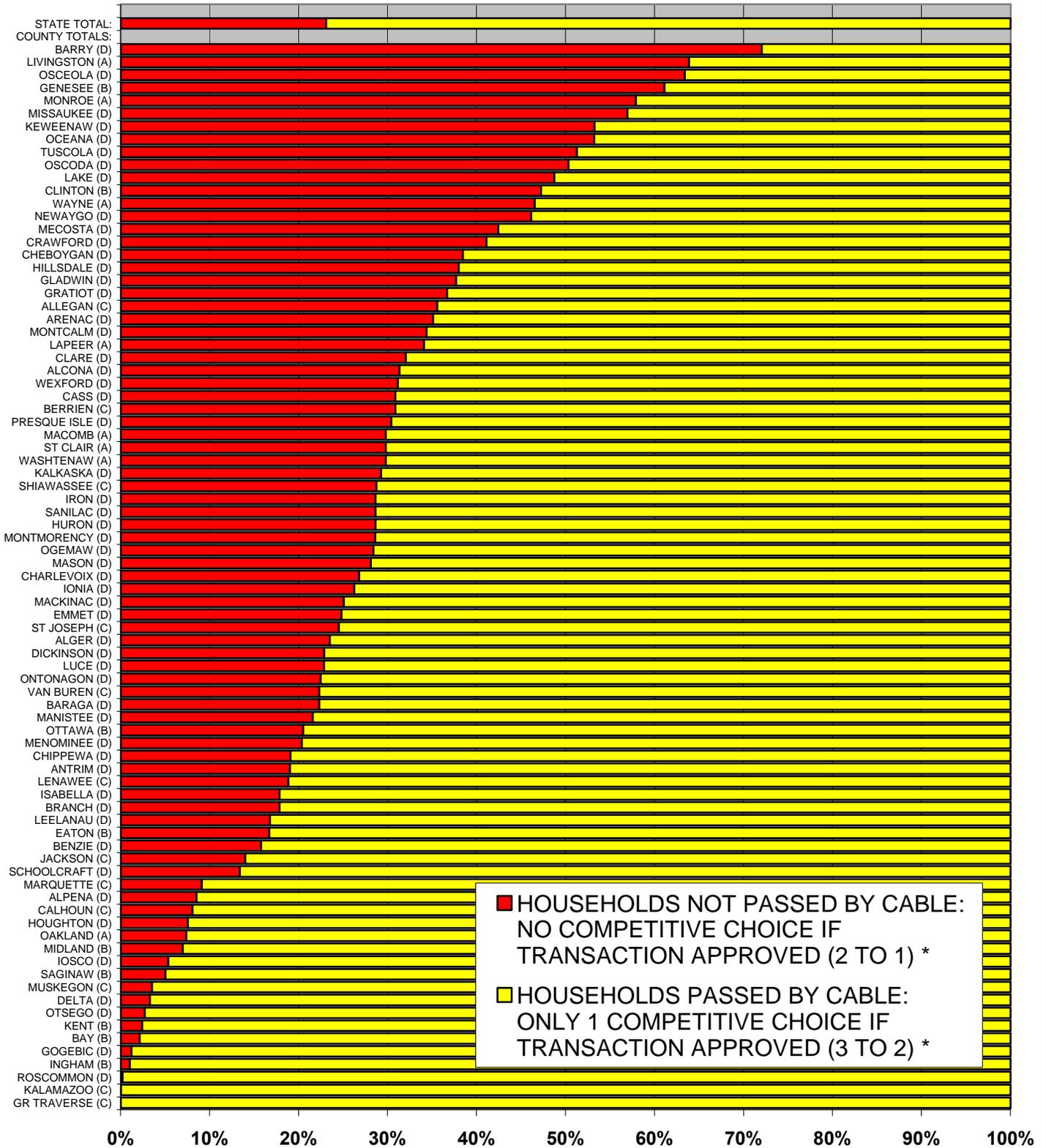
## MASSACHUSETTS CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

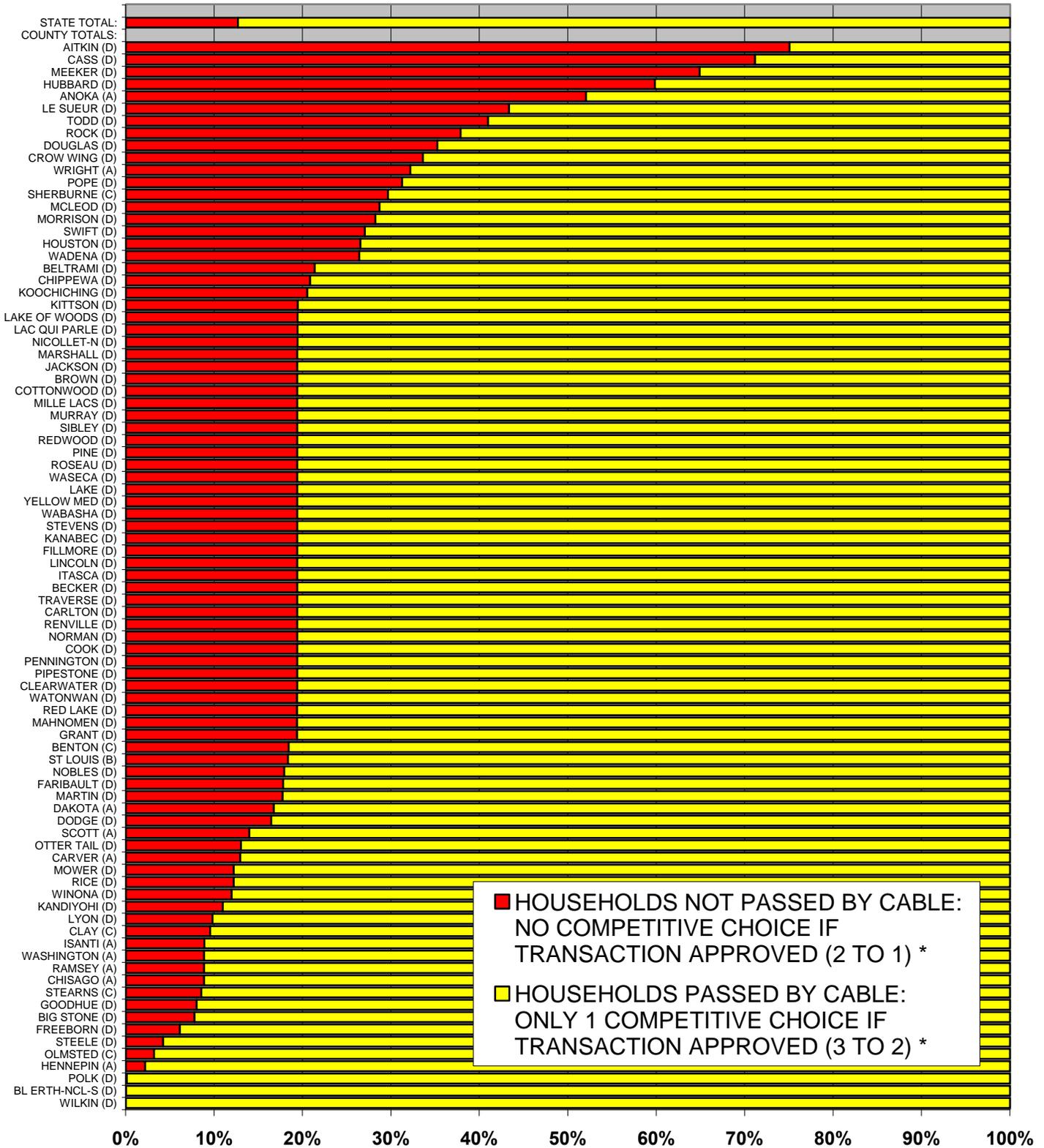
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## MICHIGAN CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



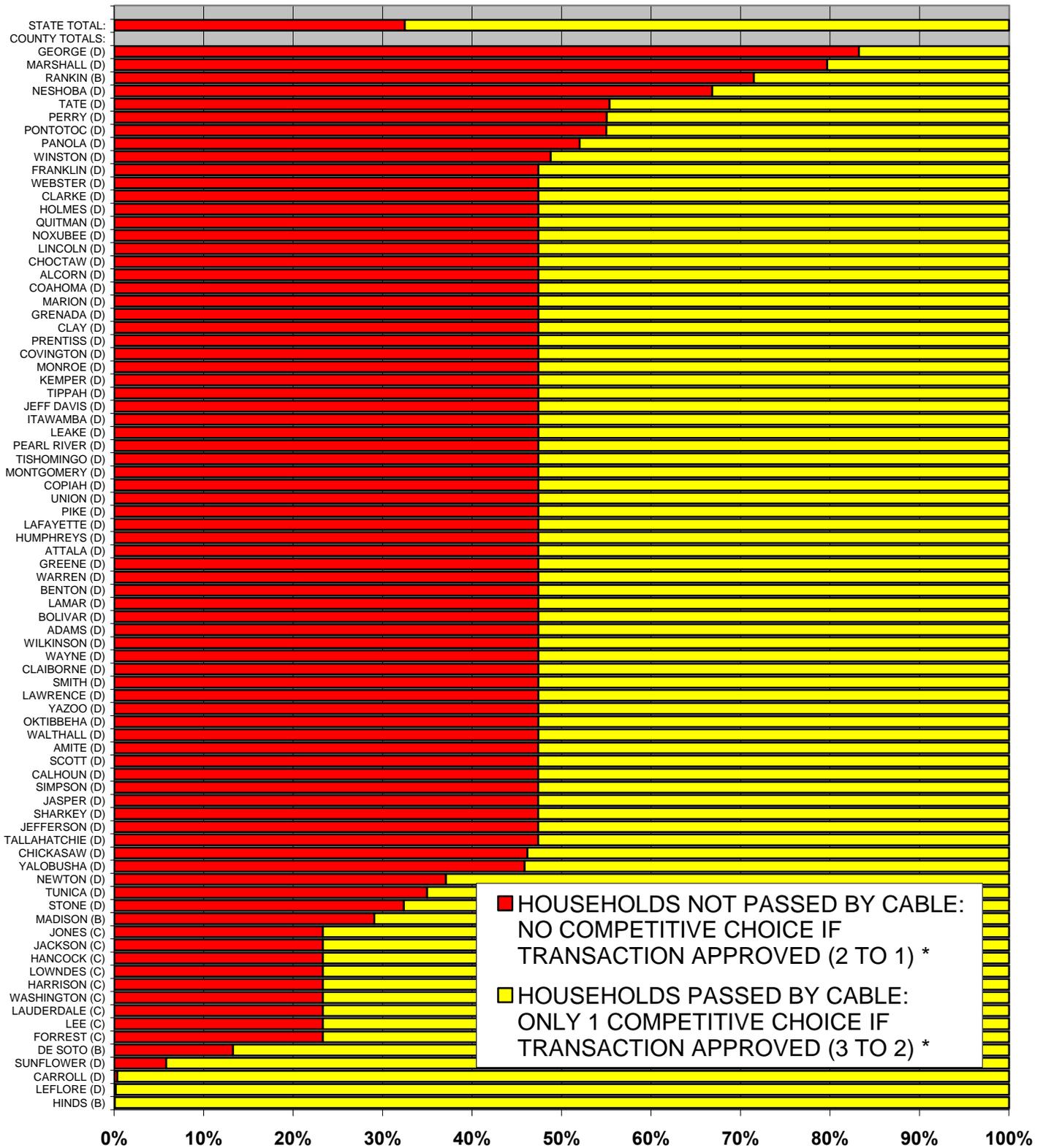
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## MINNESOTA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



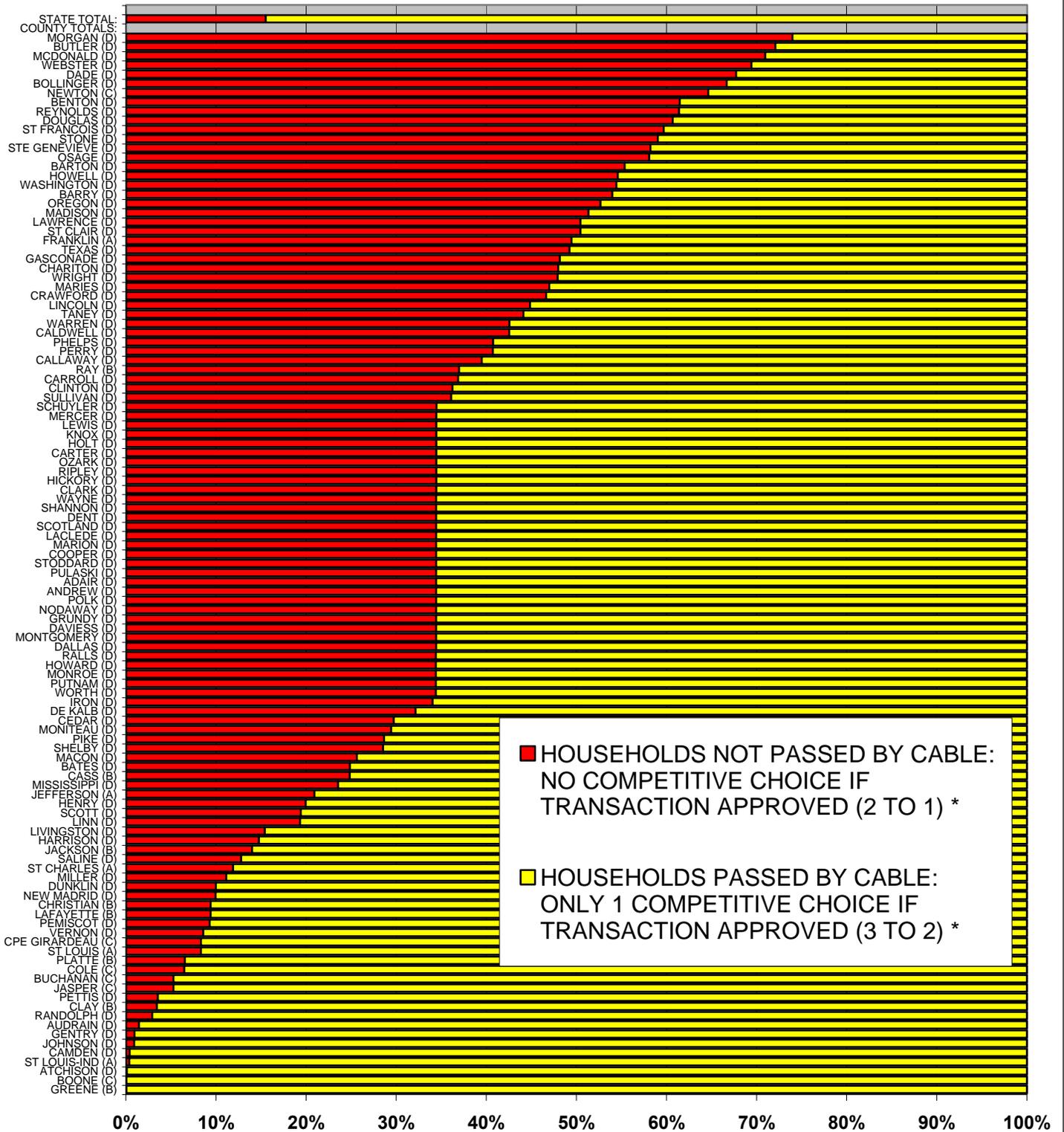
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## MISSISSIPPI CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



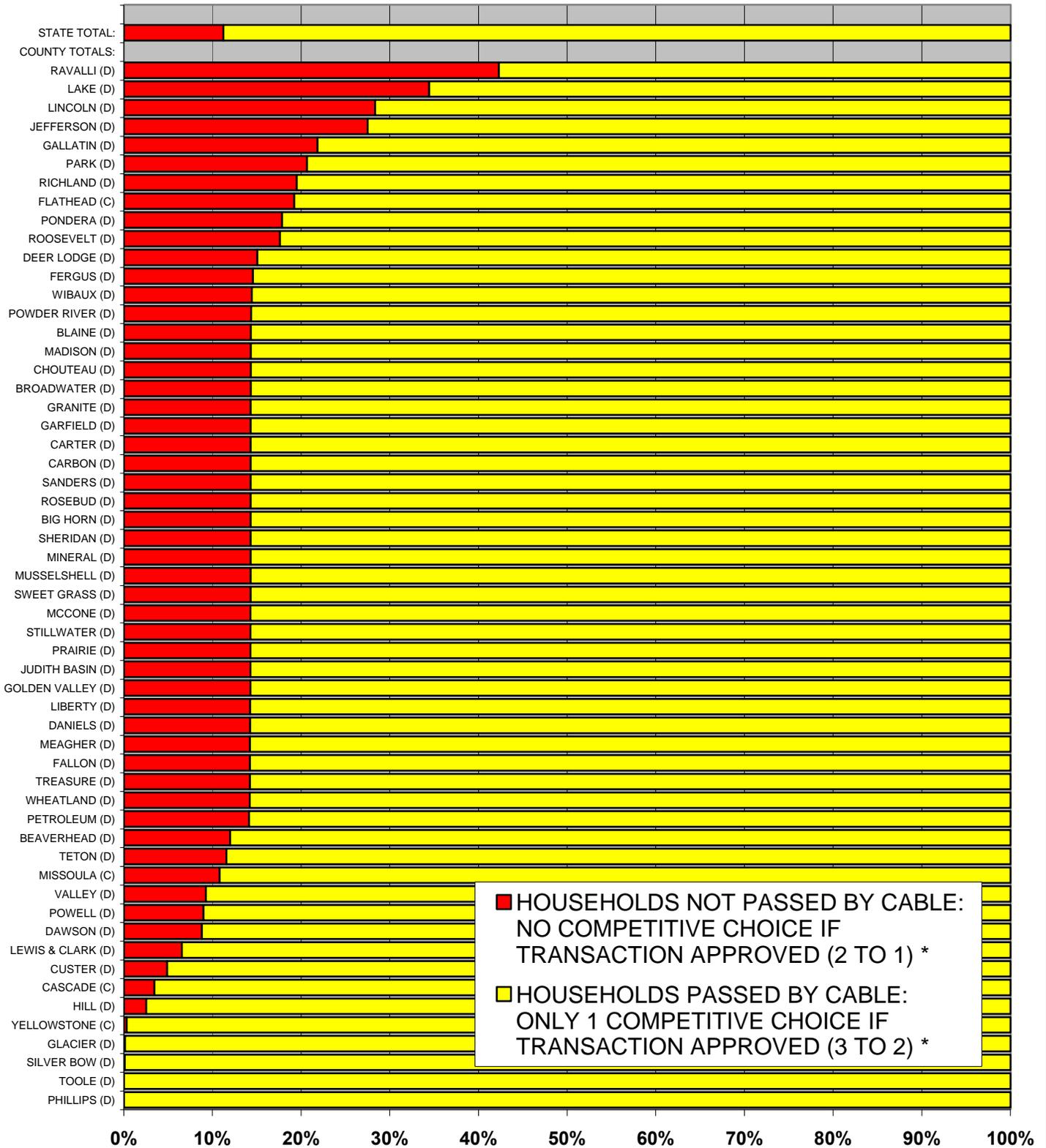
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## MISSOURI CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



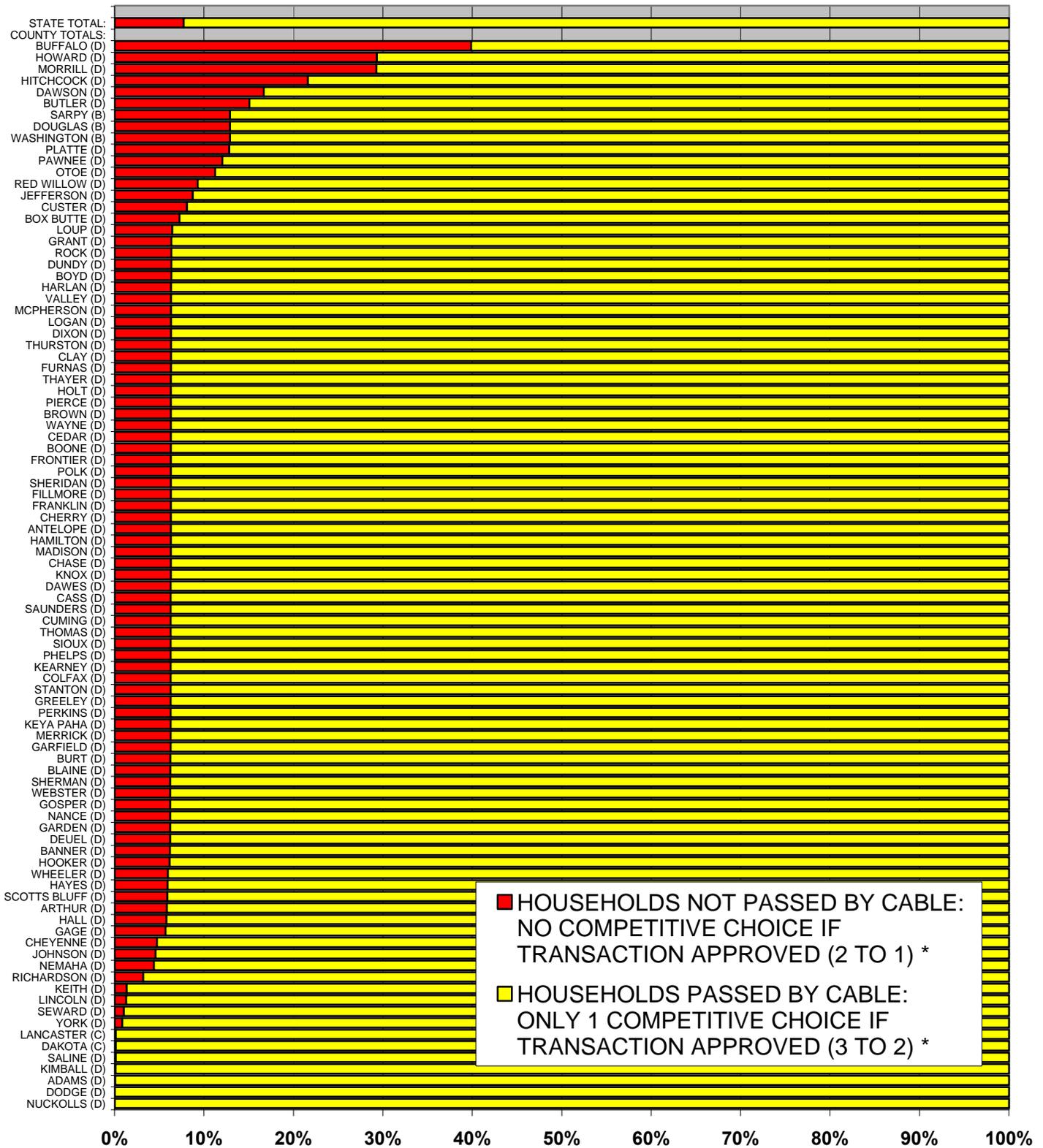
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

## MONTANA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



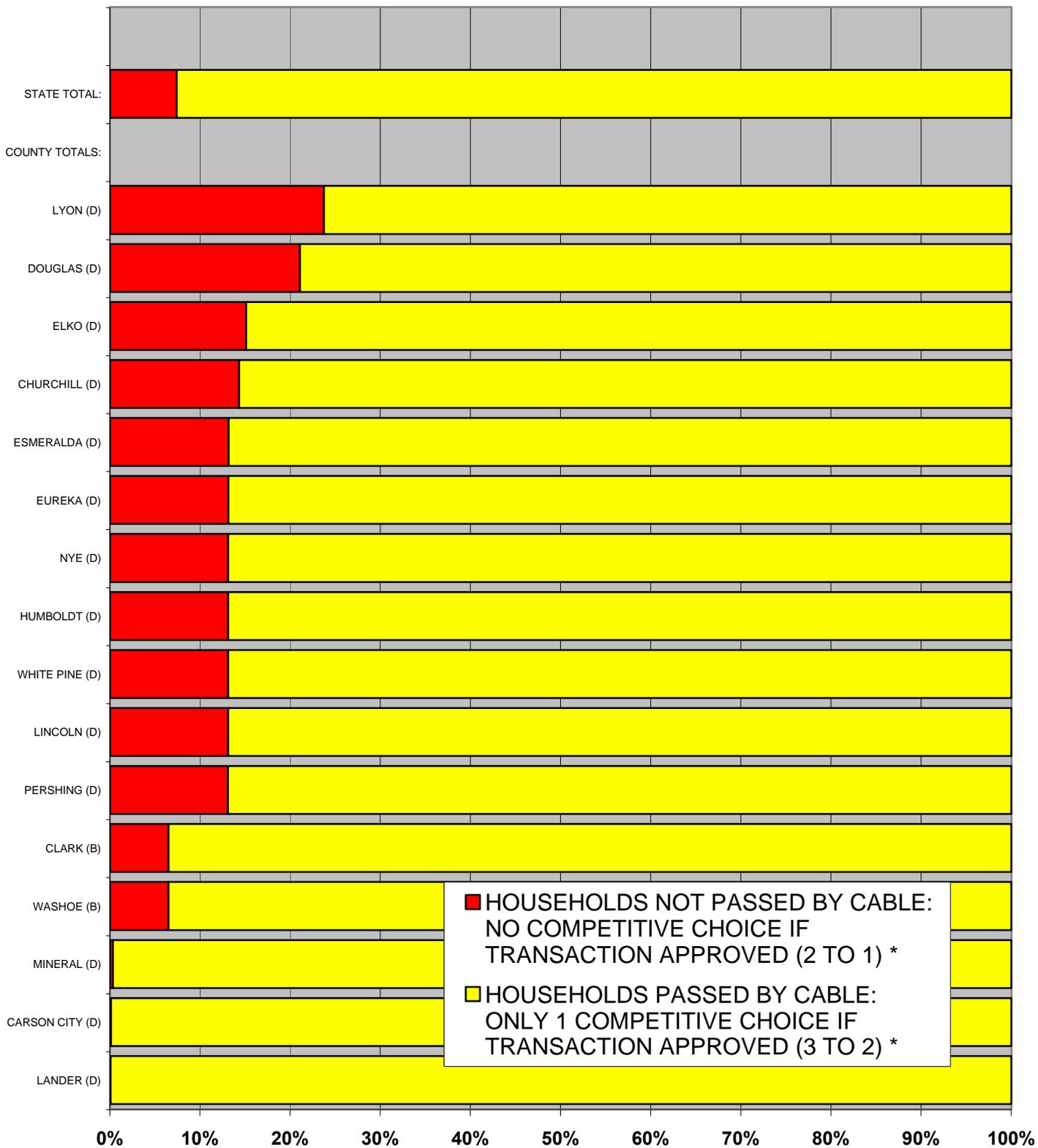
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## NEBRASKA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

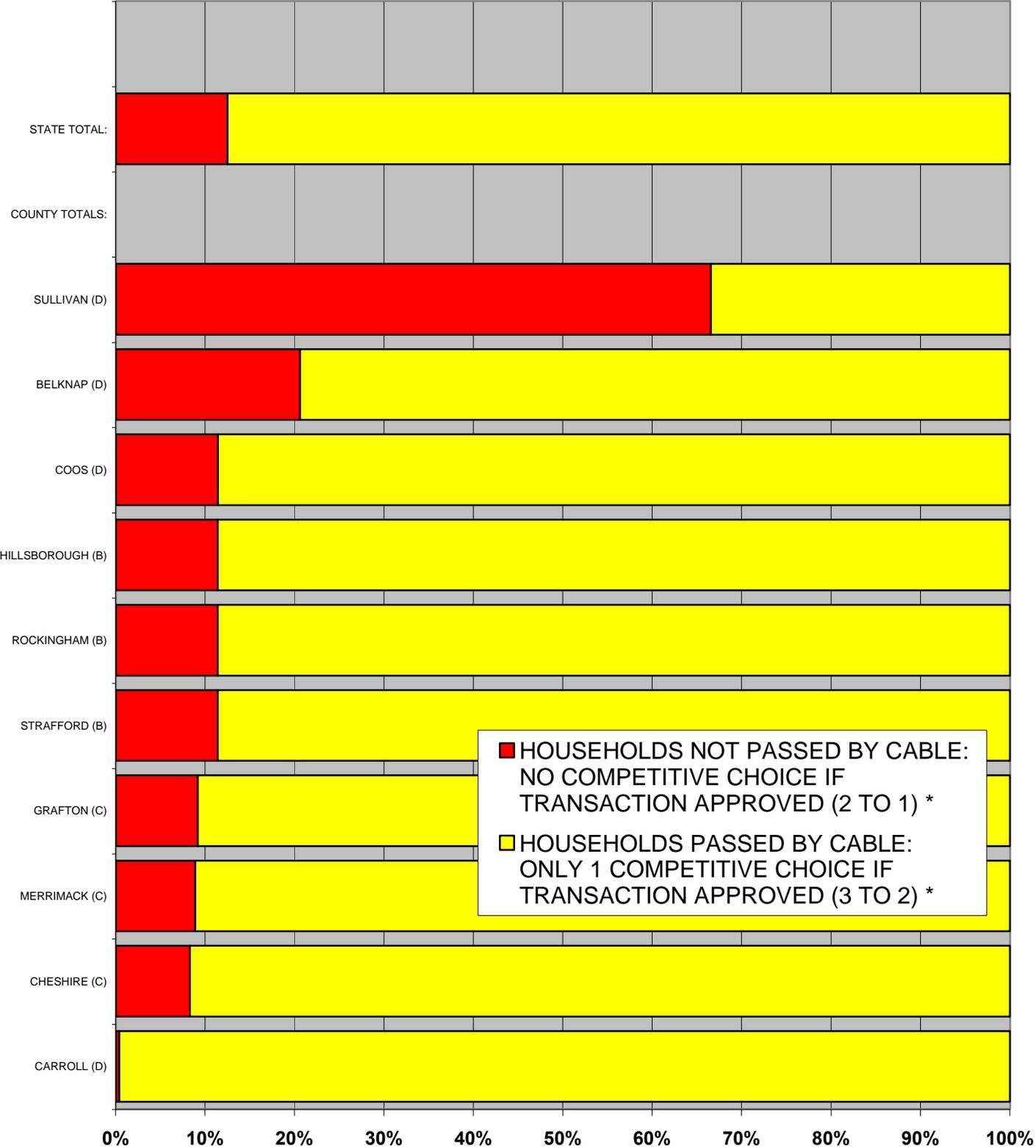
## NEVADA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

# NEW HAMPSHIRE CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

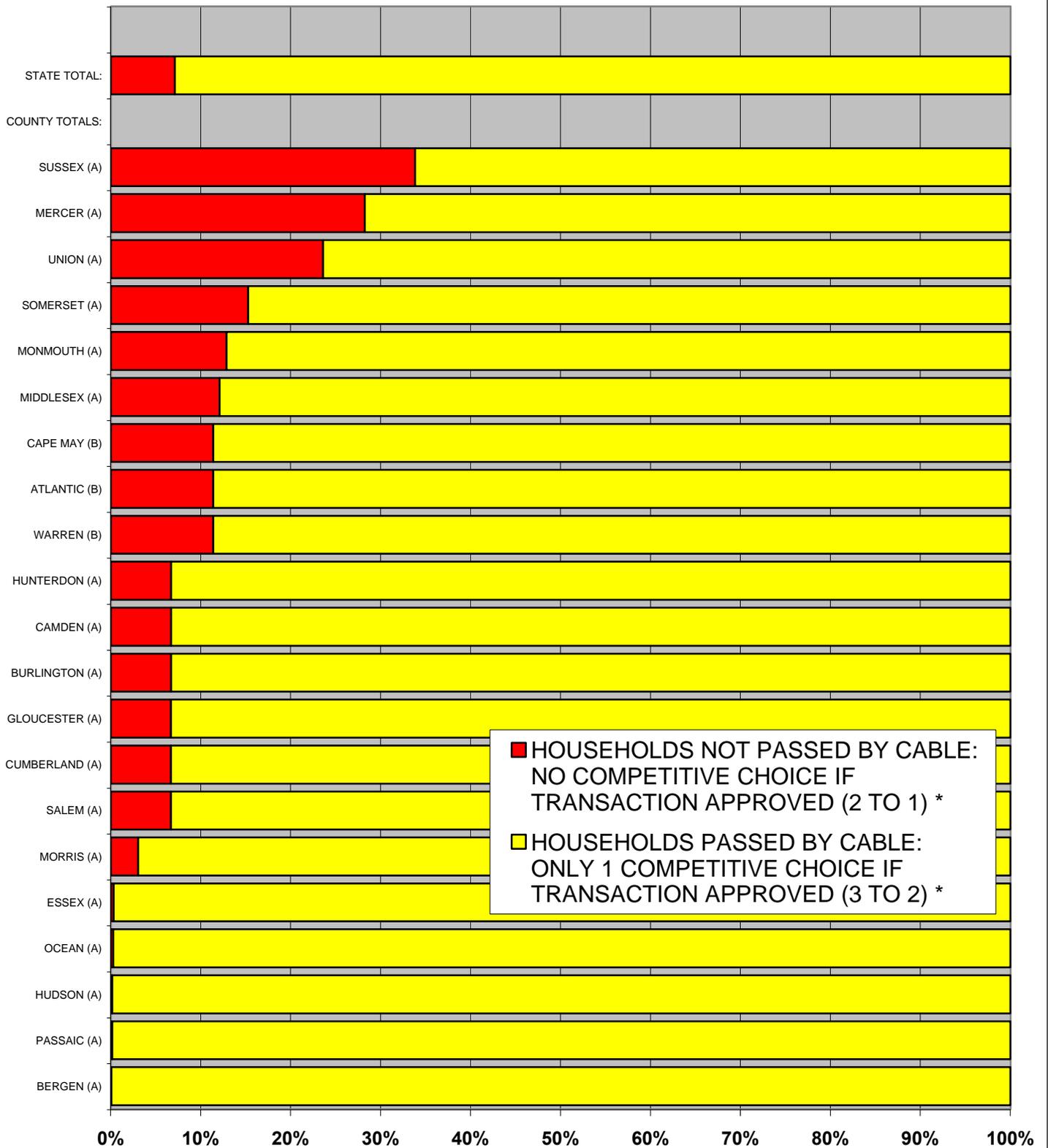


■ HOUSEHOLDS NOT PASSED BY CABLE:  
NO COMPETITIVE CHOICE IF  
TRANSACTION APPROVED (2 TO 1) \*

■ HOUSEHOLDS PASSED BY CABLE:  
ONLY 1 COMPETITIVE CHOICE IF  
TRANSACTION APPROVED (3 TO 2) \*

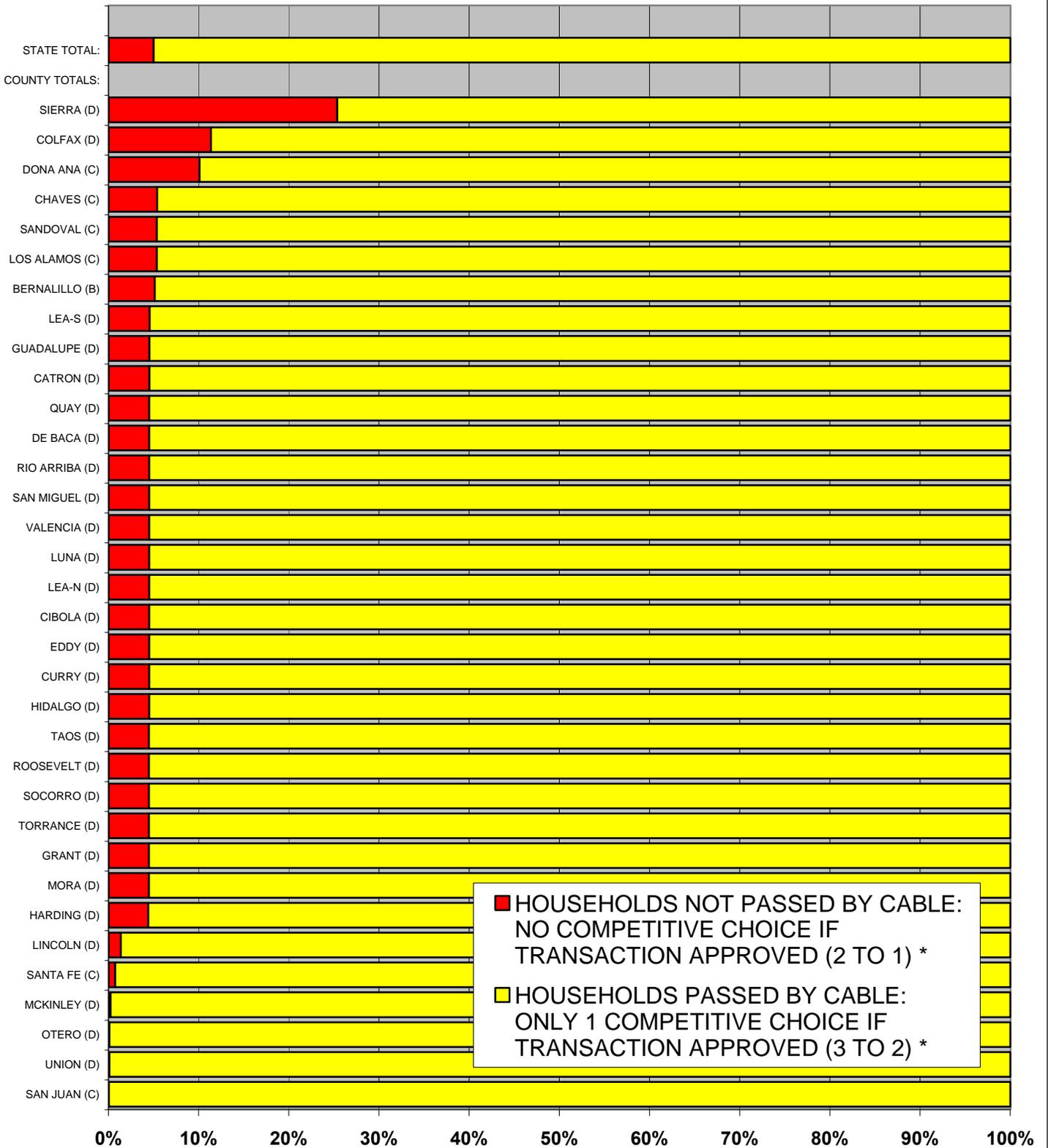
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

## NEW JERSEY CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



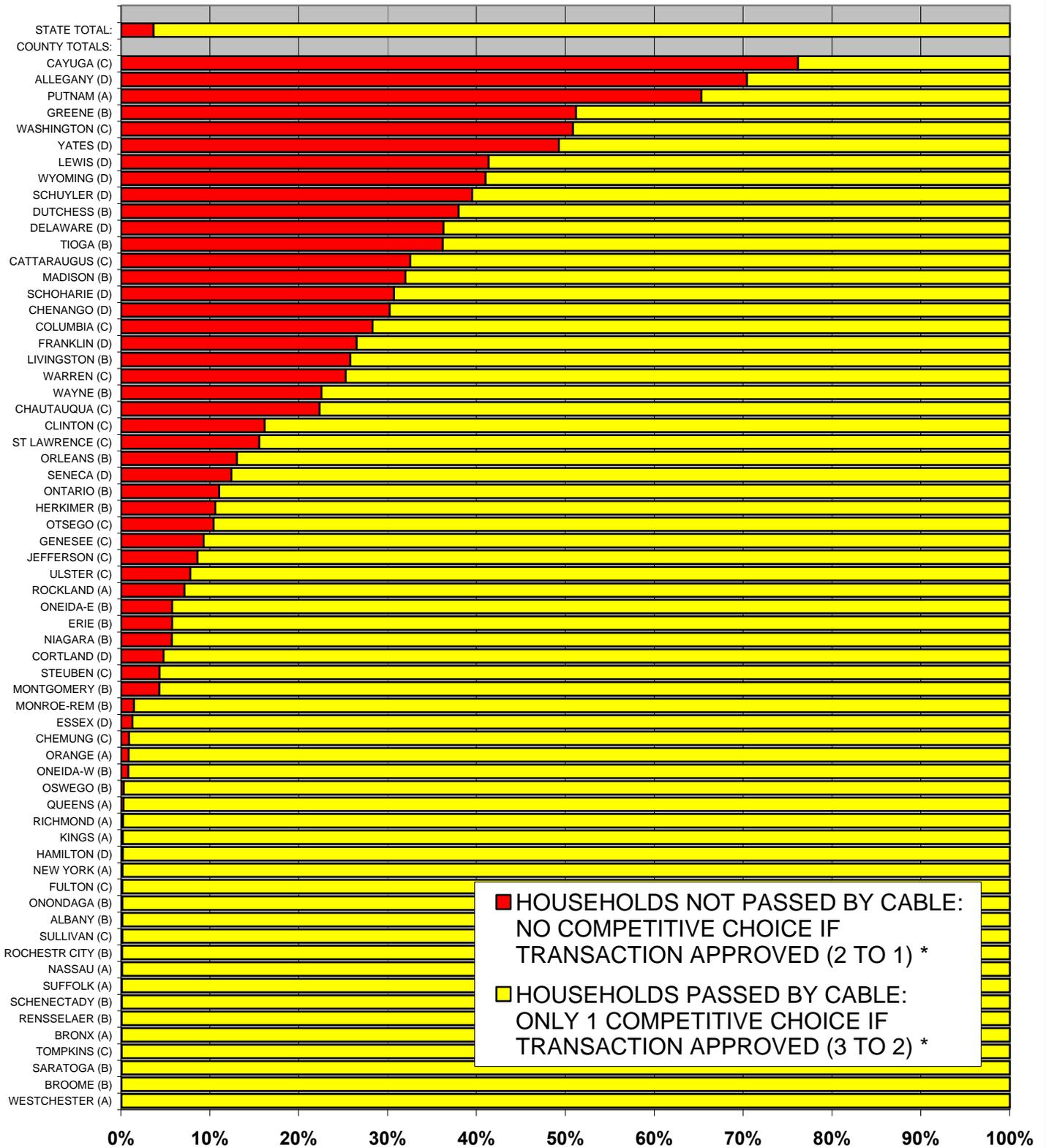
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## NEW MEXICO CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



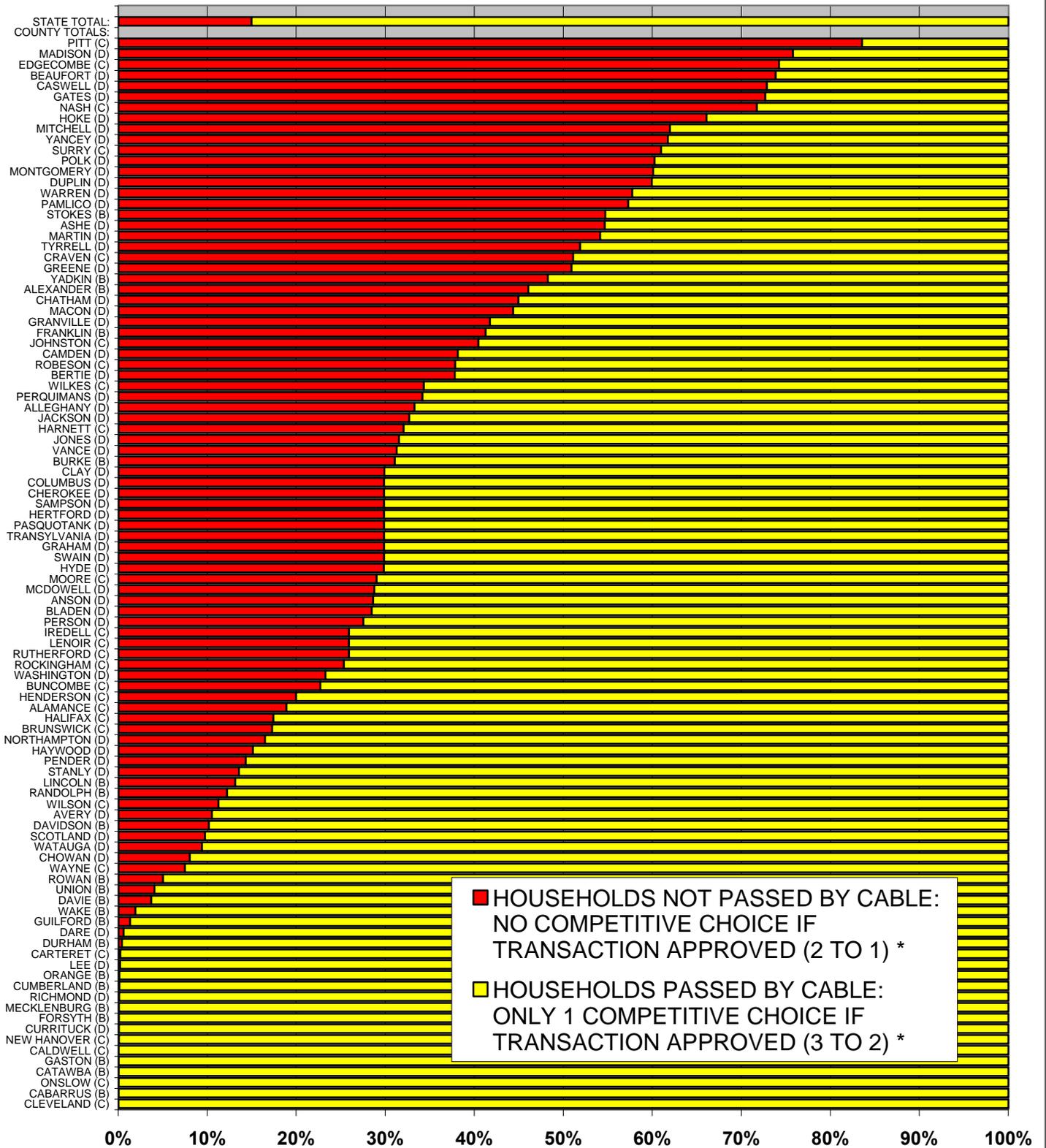
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

## NEW YORK CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

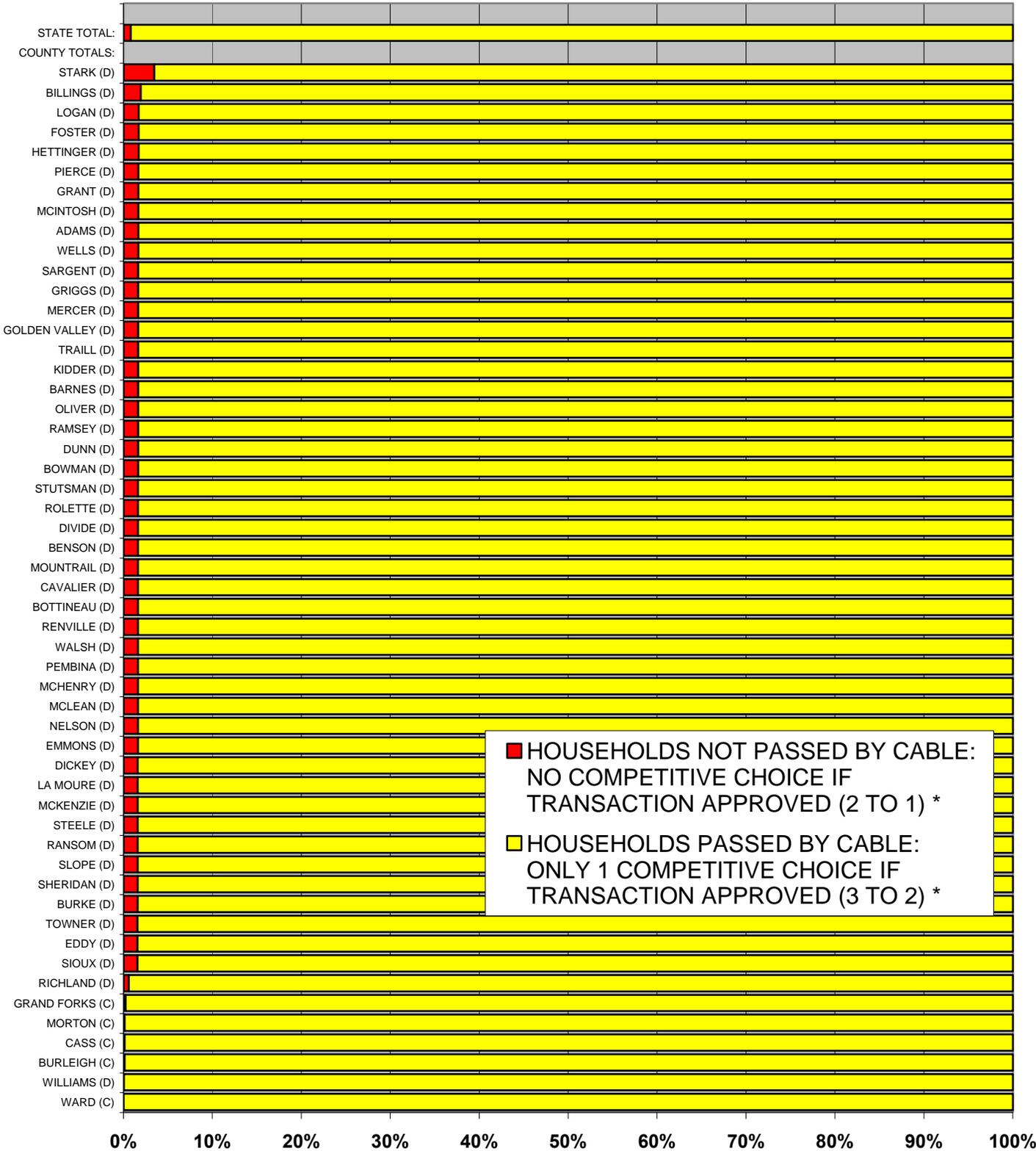
# NORTH CAROLINA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

# NORTH DAKOTA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

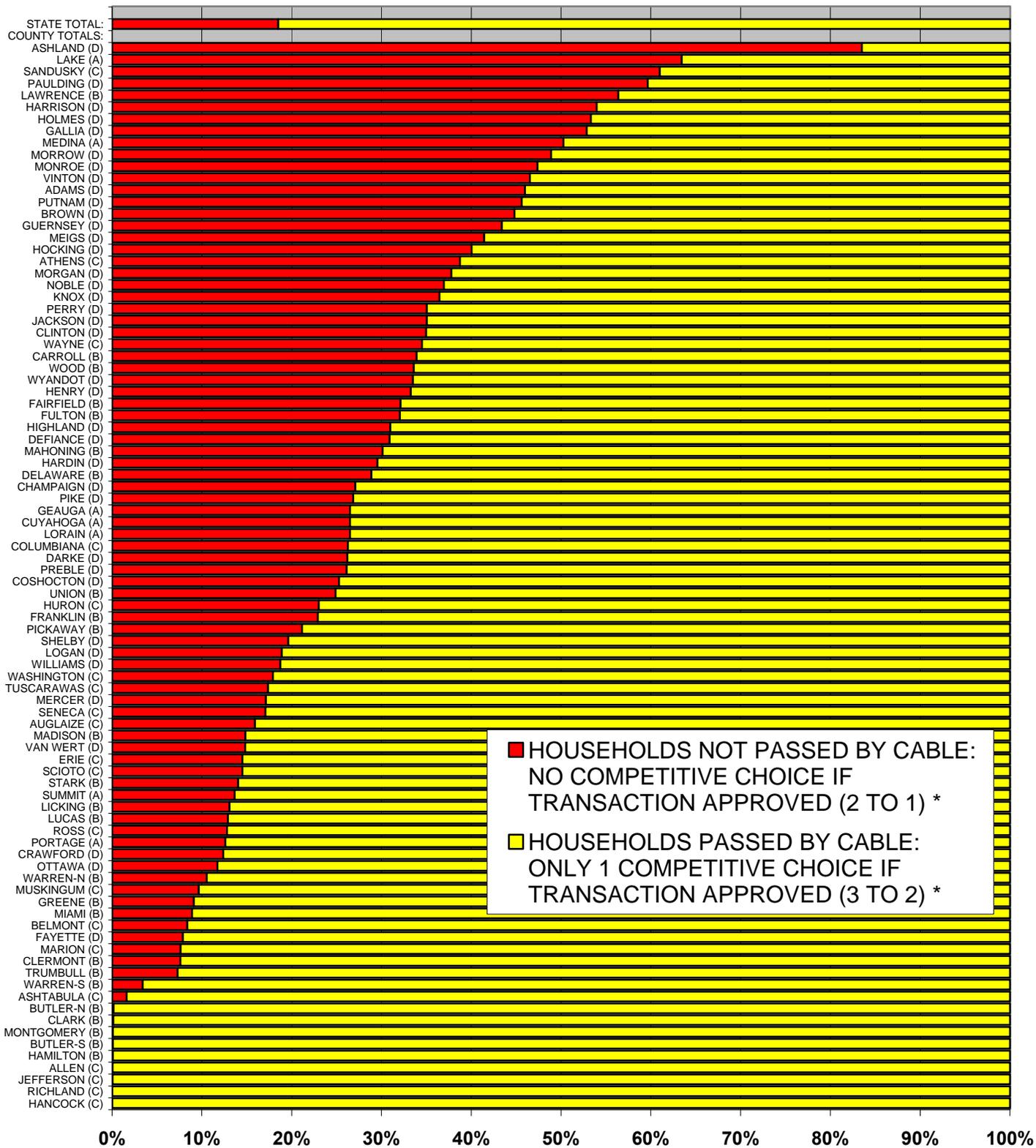


■ HOUSEHOLDS NOT PASSED BY CABLE:  
NO COMPETITIVE CHOICE IF  
TRANSACTION APPROVED (2 TO 1) \*

■ HOUSEHOLDS PASSED BY CABLE:  
ONLY 1 COMPETITIVE CHOICE IF  
TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

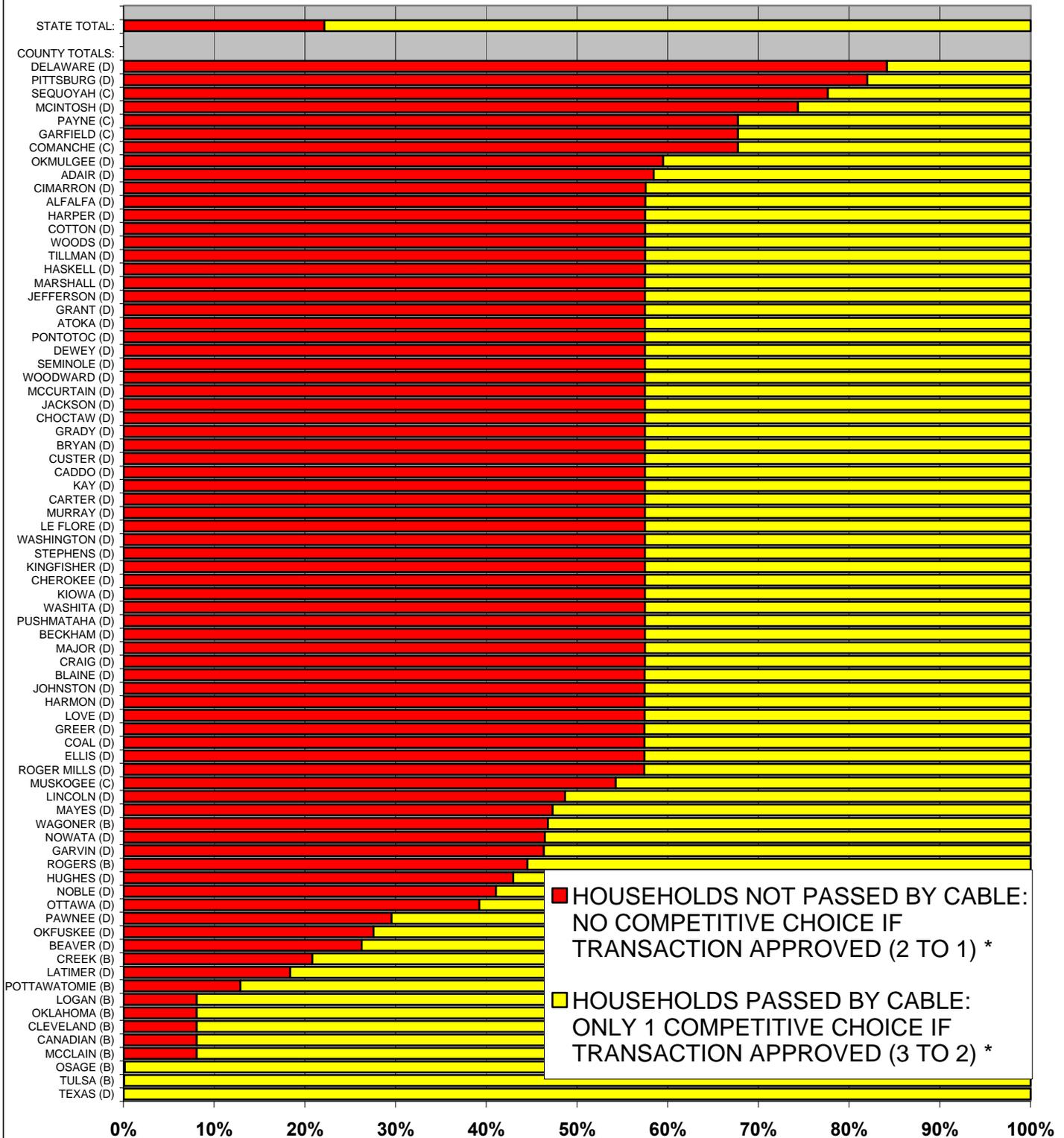
# OHIO CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

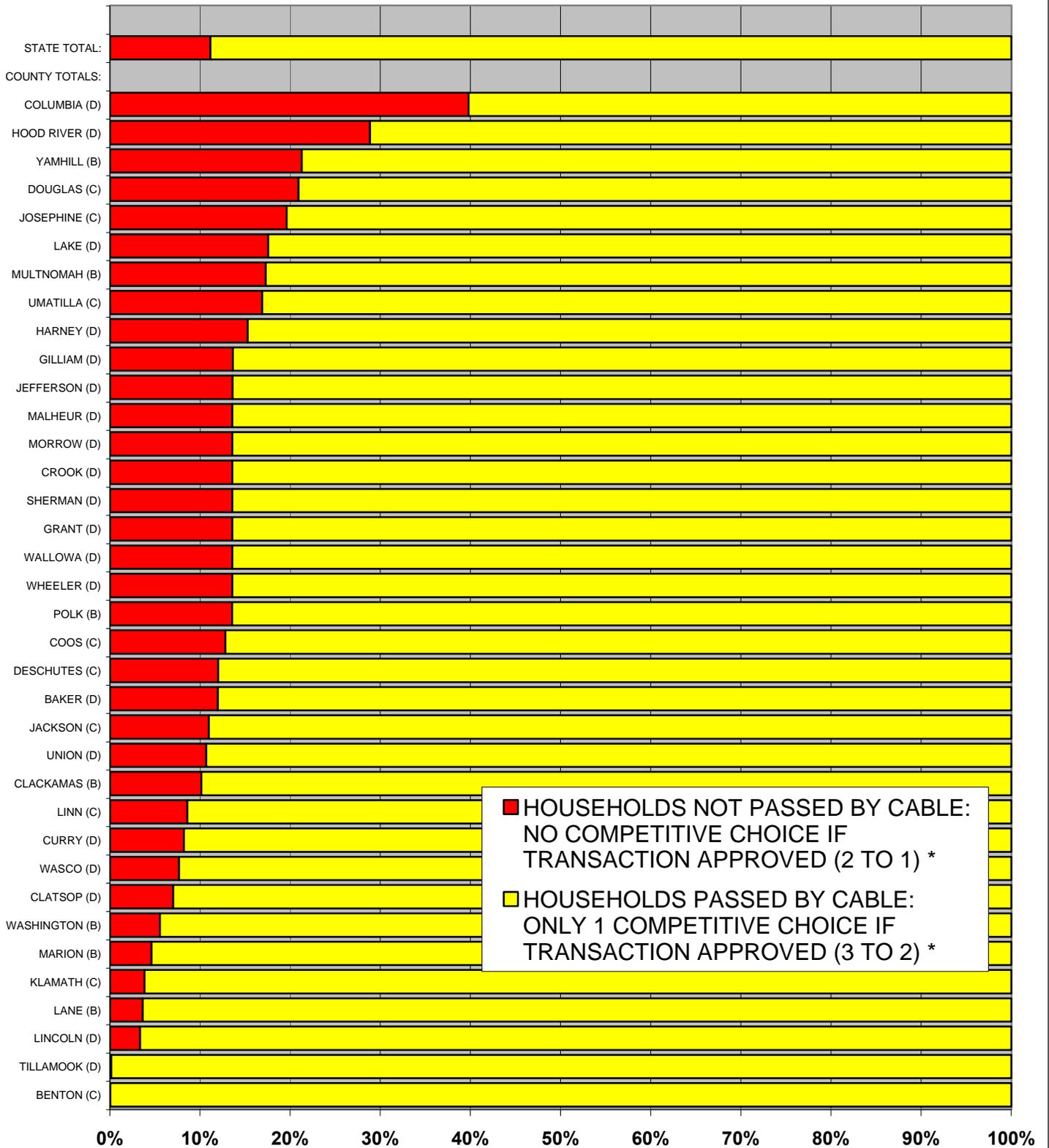
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## OKLAHOMA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



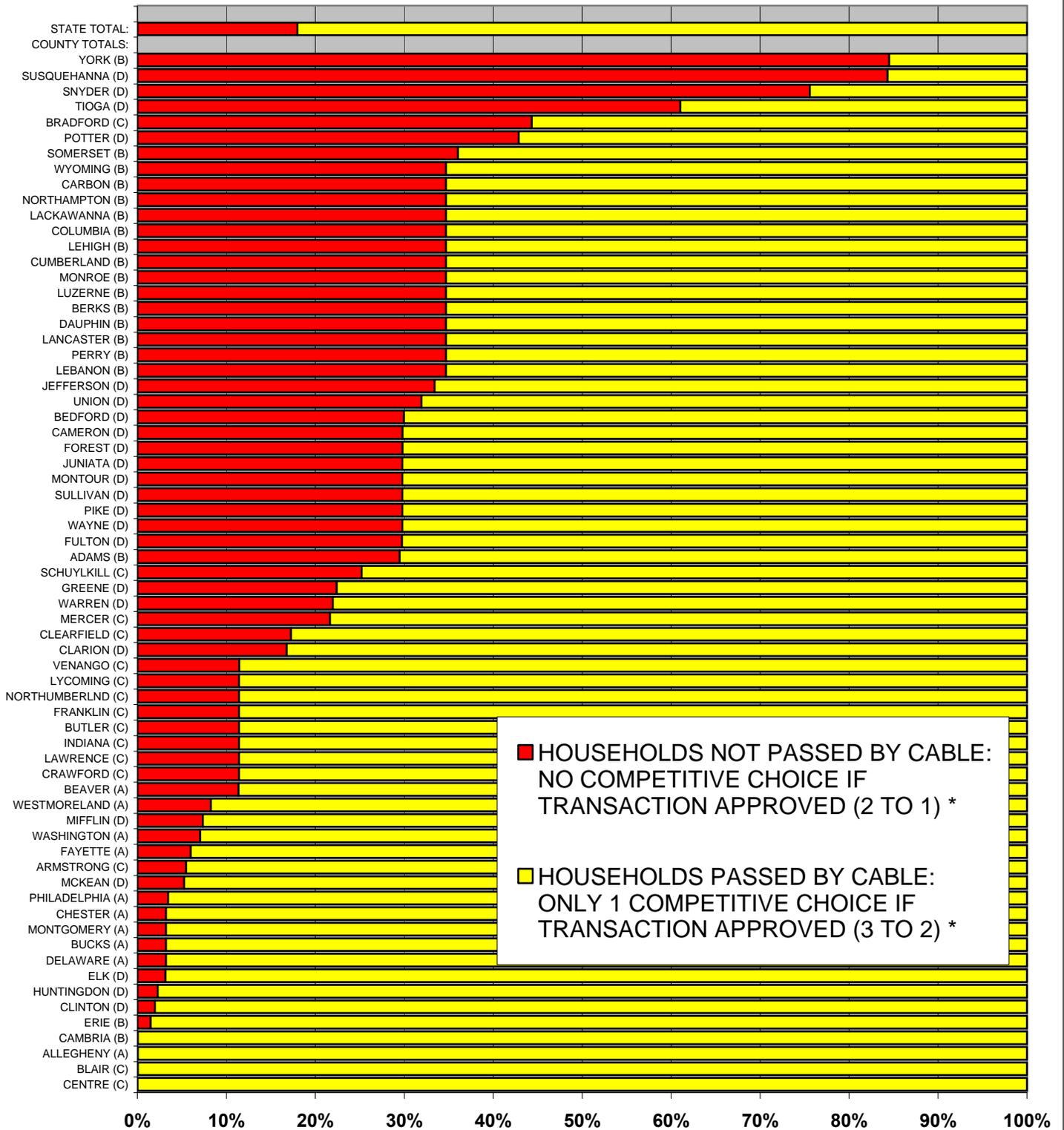
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## OREGON CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

# PENNSYLVANIA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

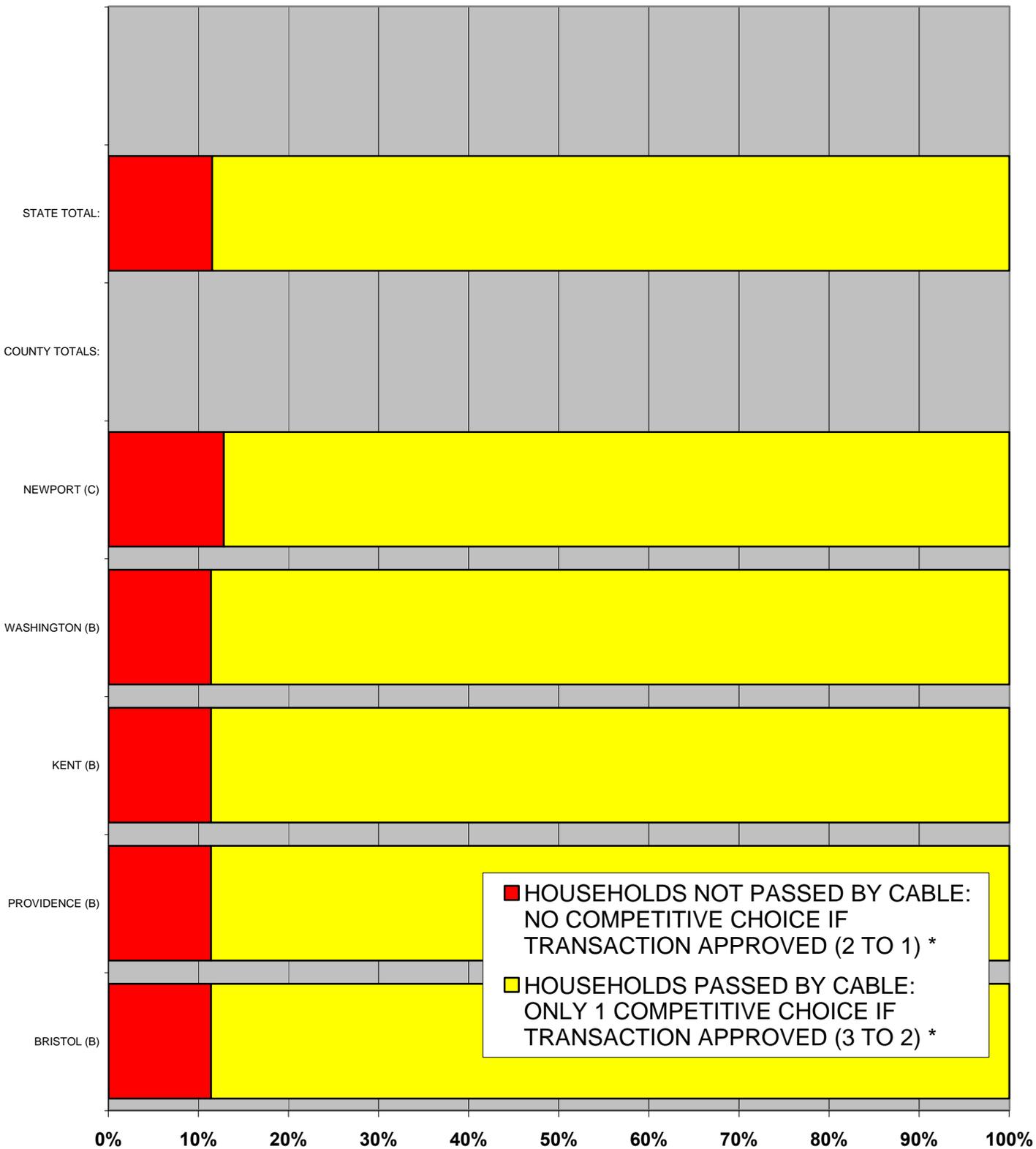


■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*

■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

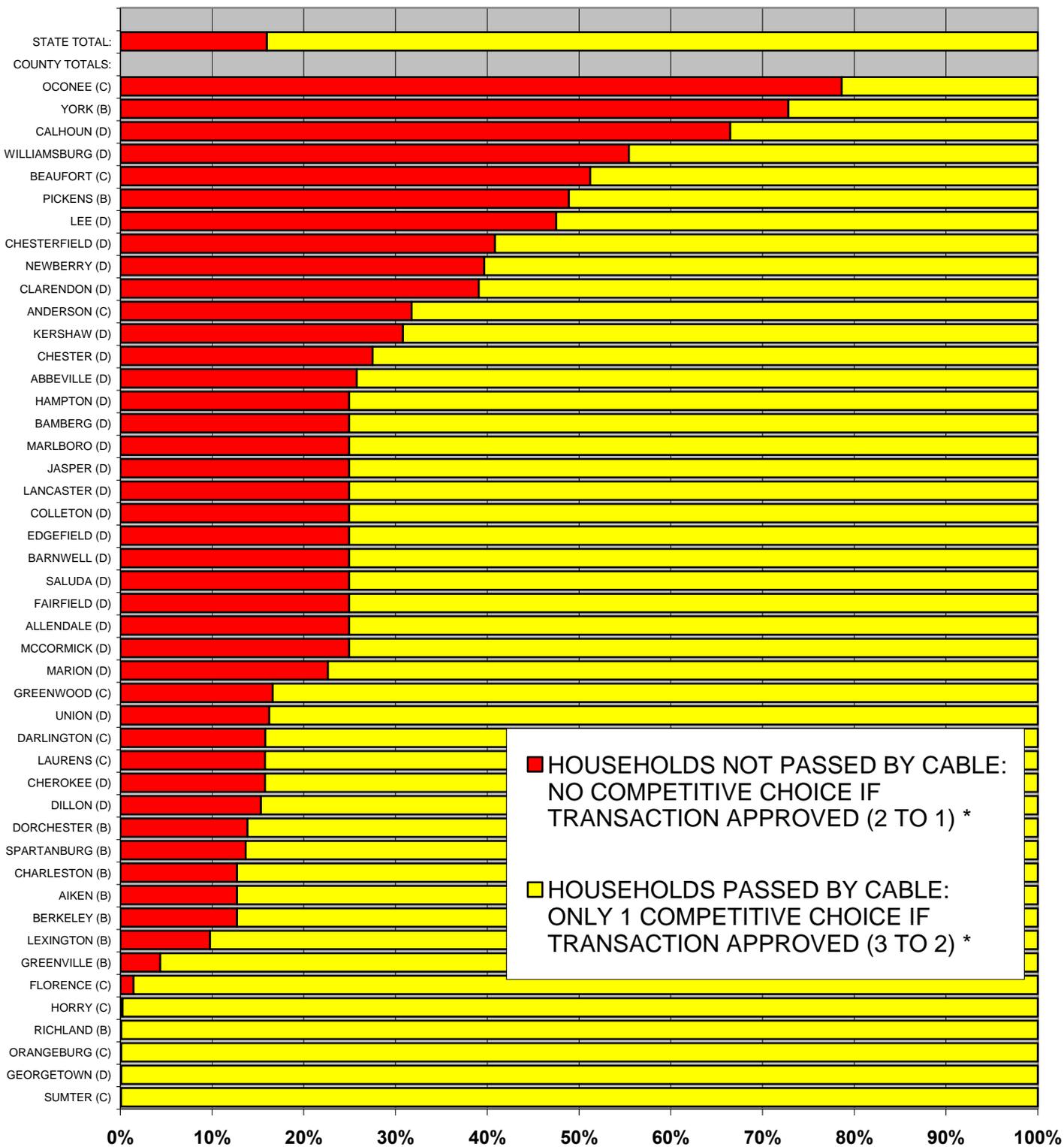
## RHODE ISLAND CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

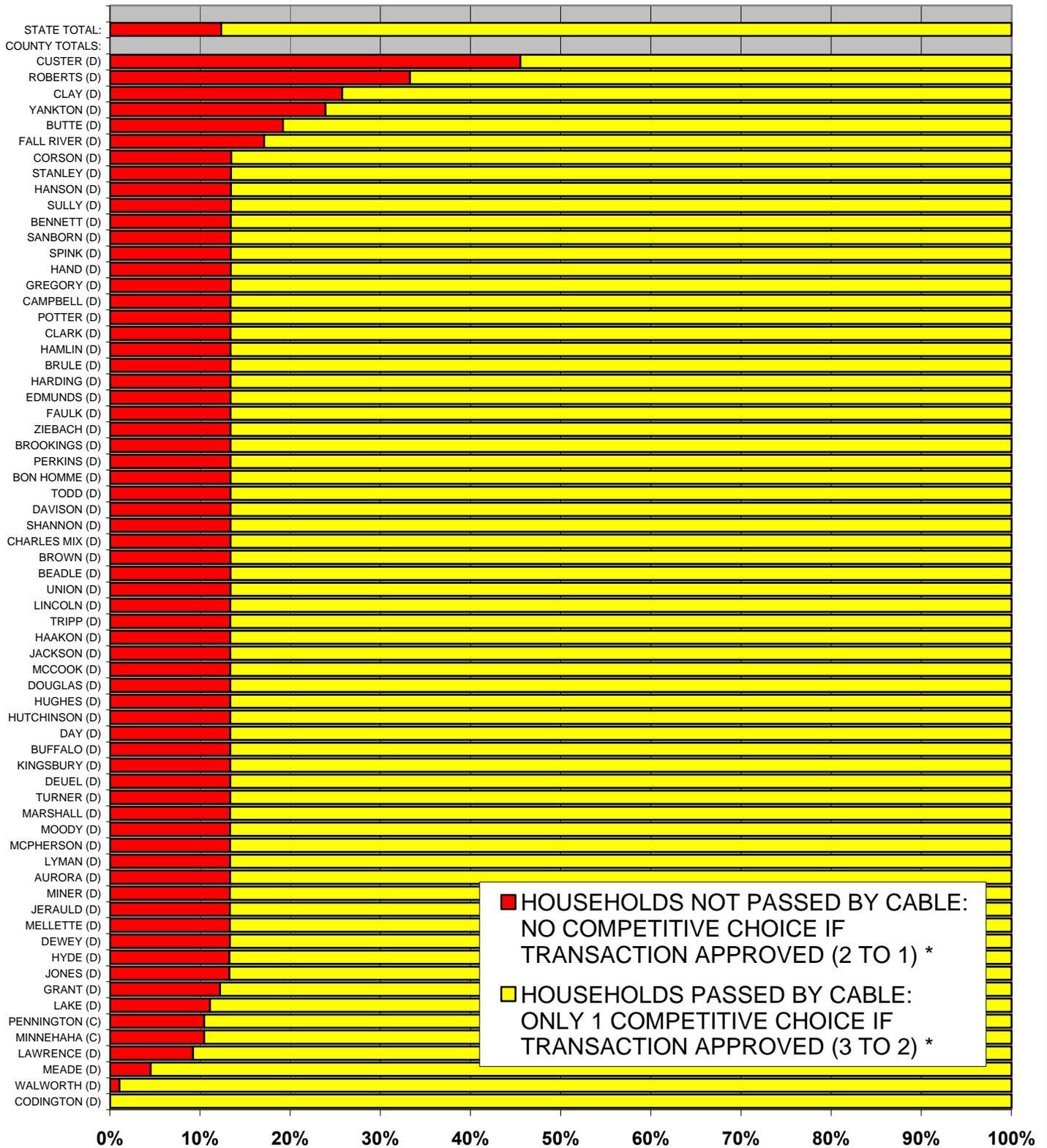
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## SOUTH CAROLINA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



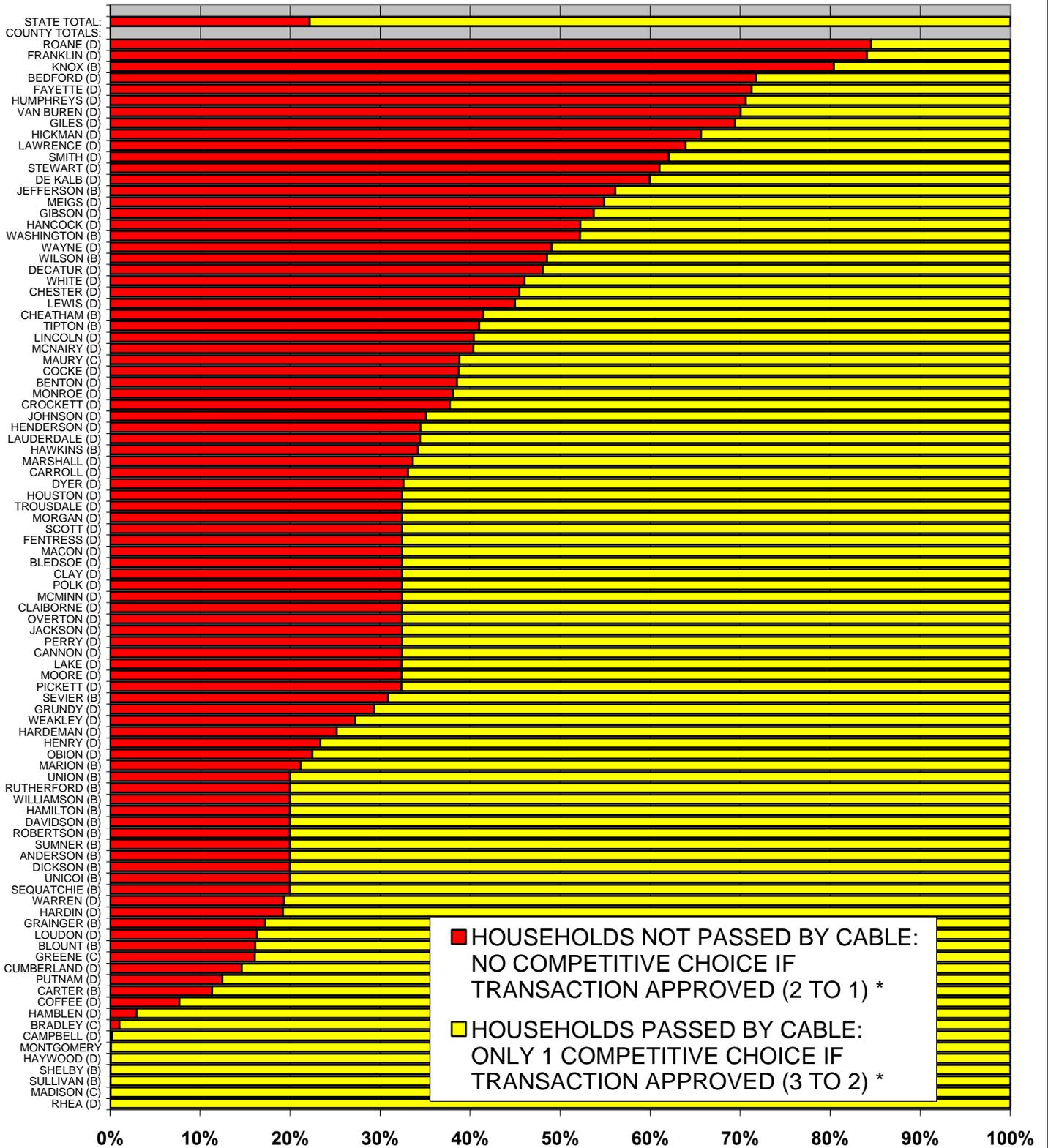
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## SOUTH DAKOTA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## TENNESSEE CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY

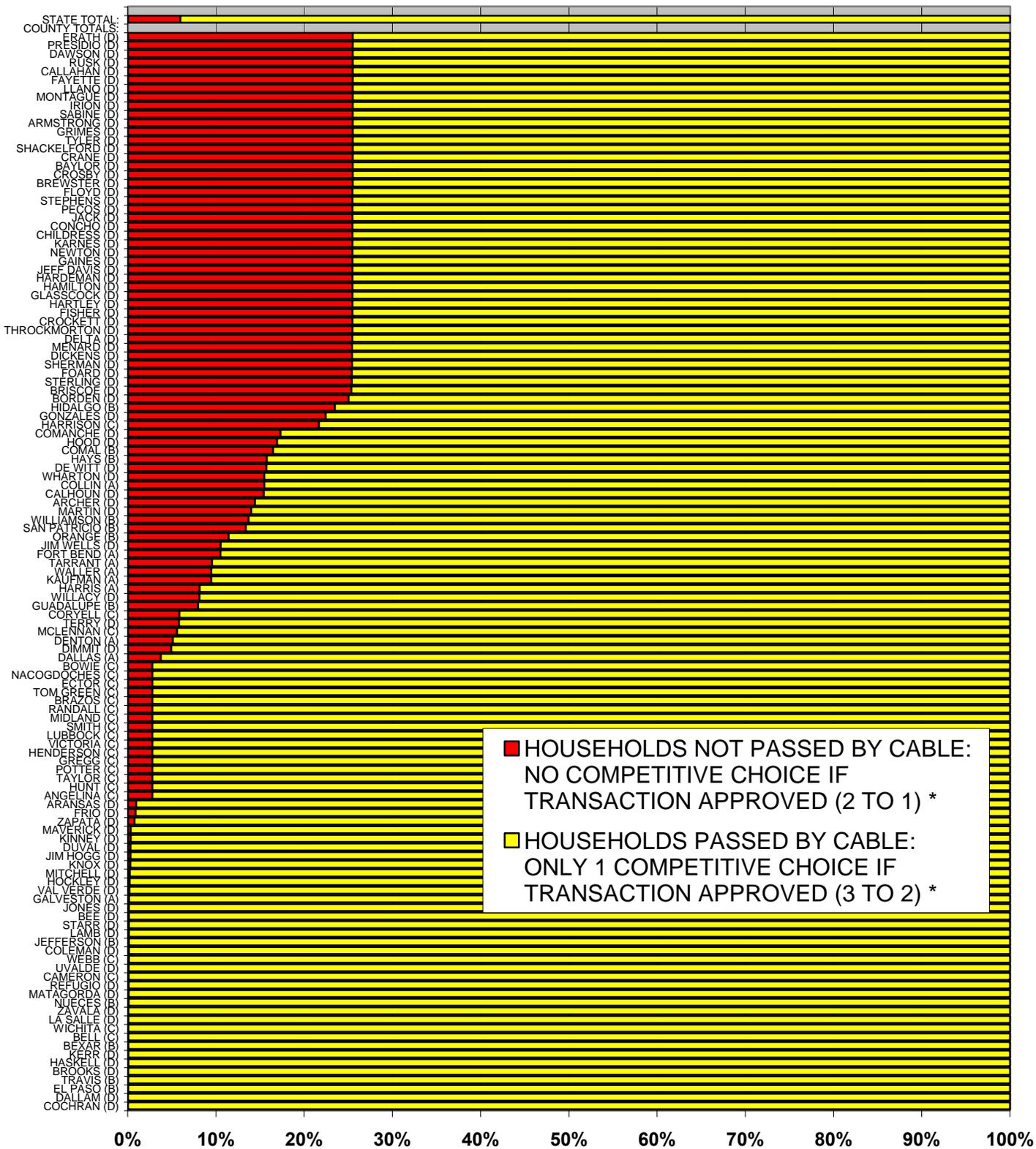


■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

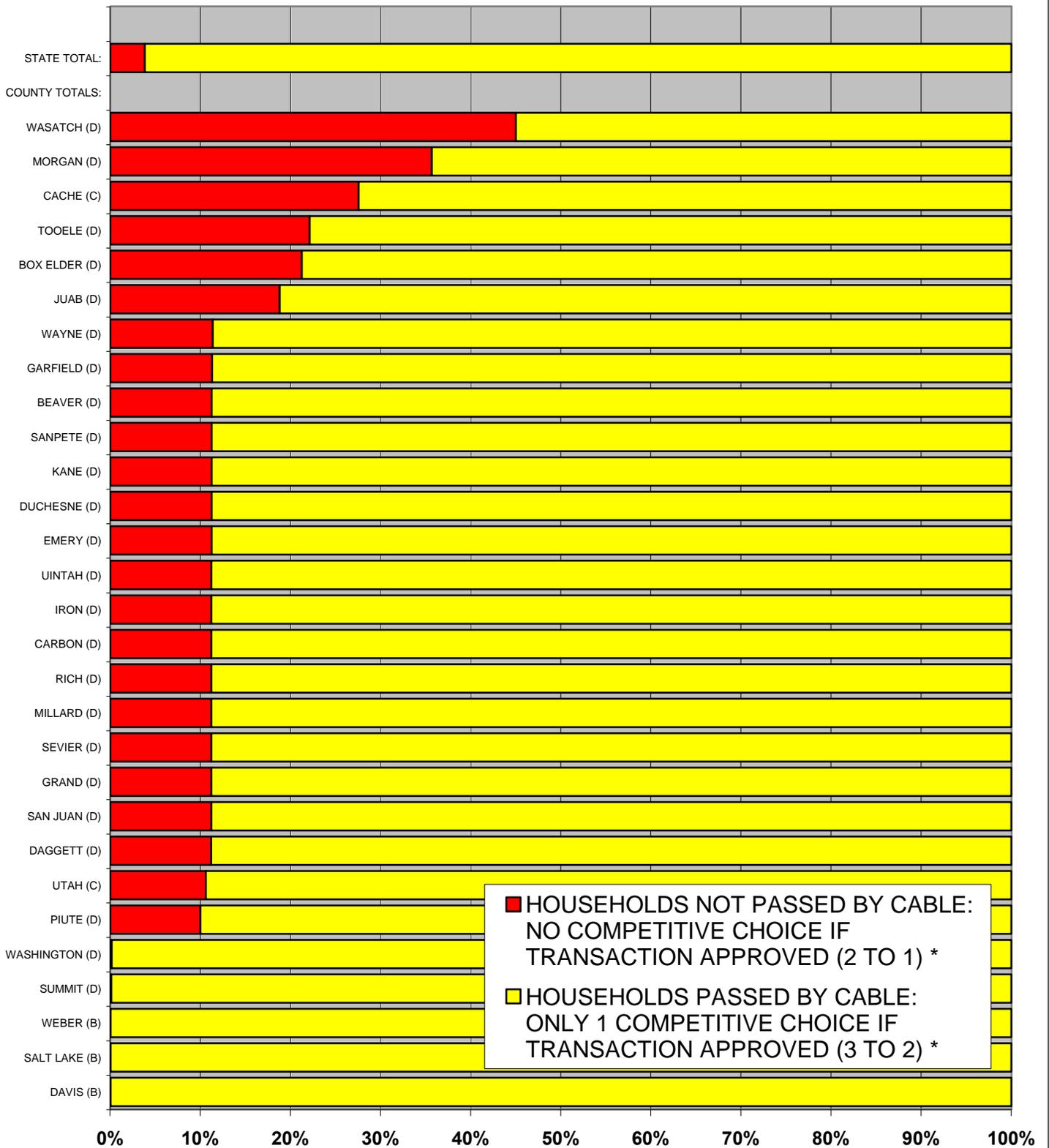


## TEXAS CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY (2 of 2)



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

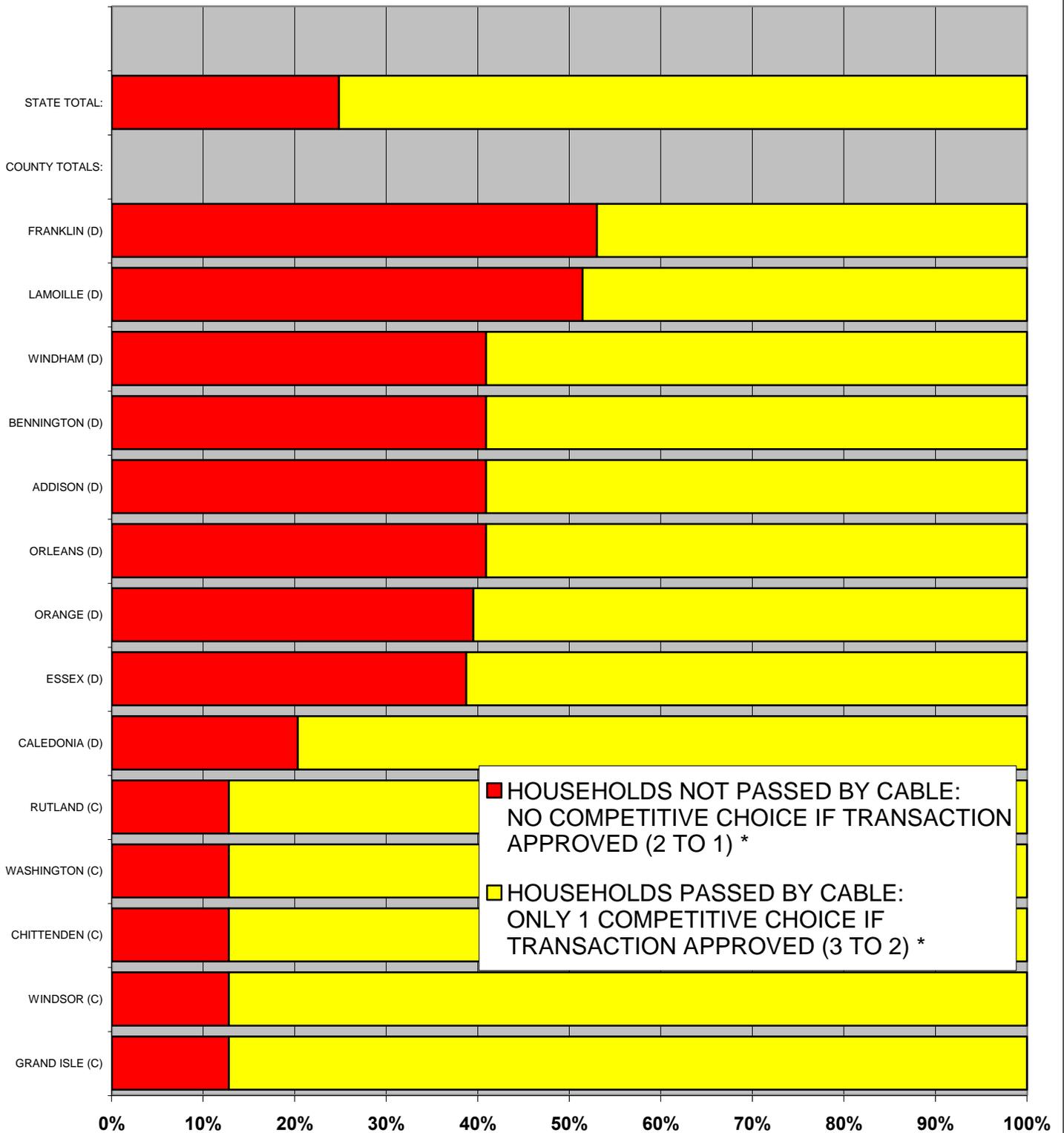
## UTAH CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

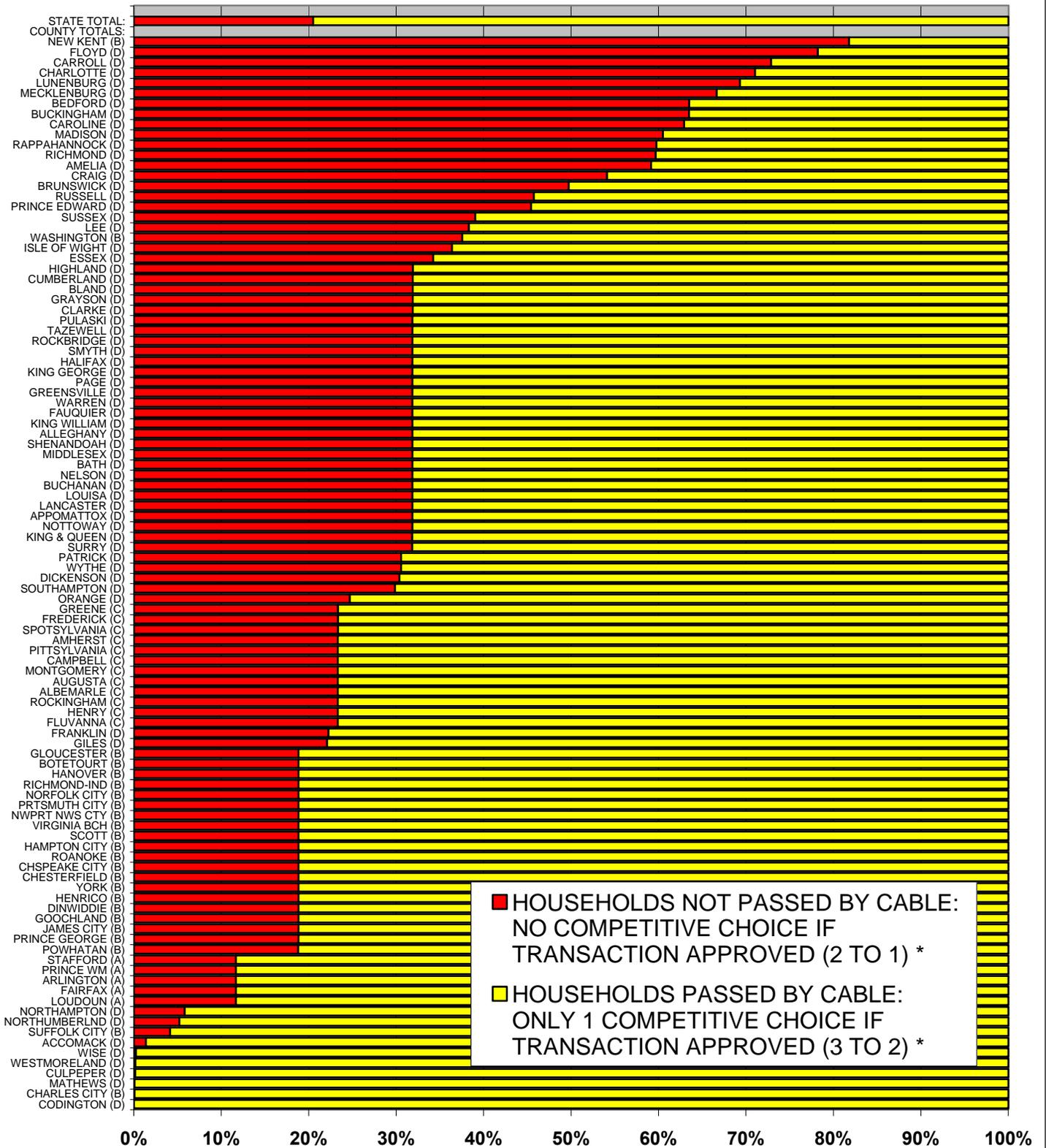
## VERMONT CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF TRANSACTION  
 APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

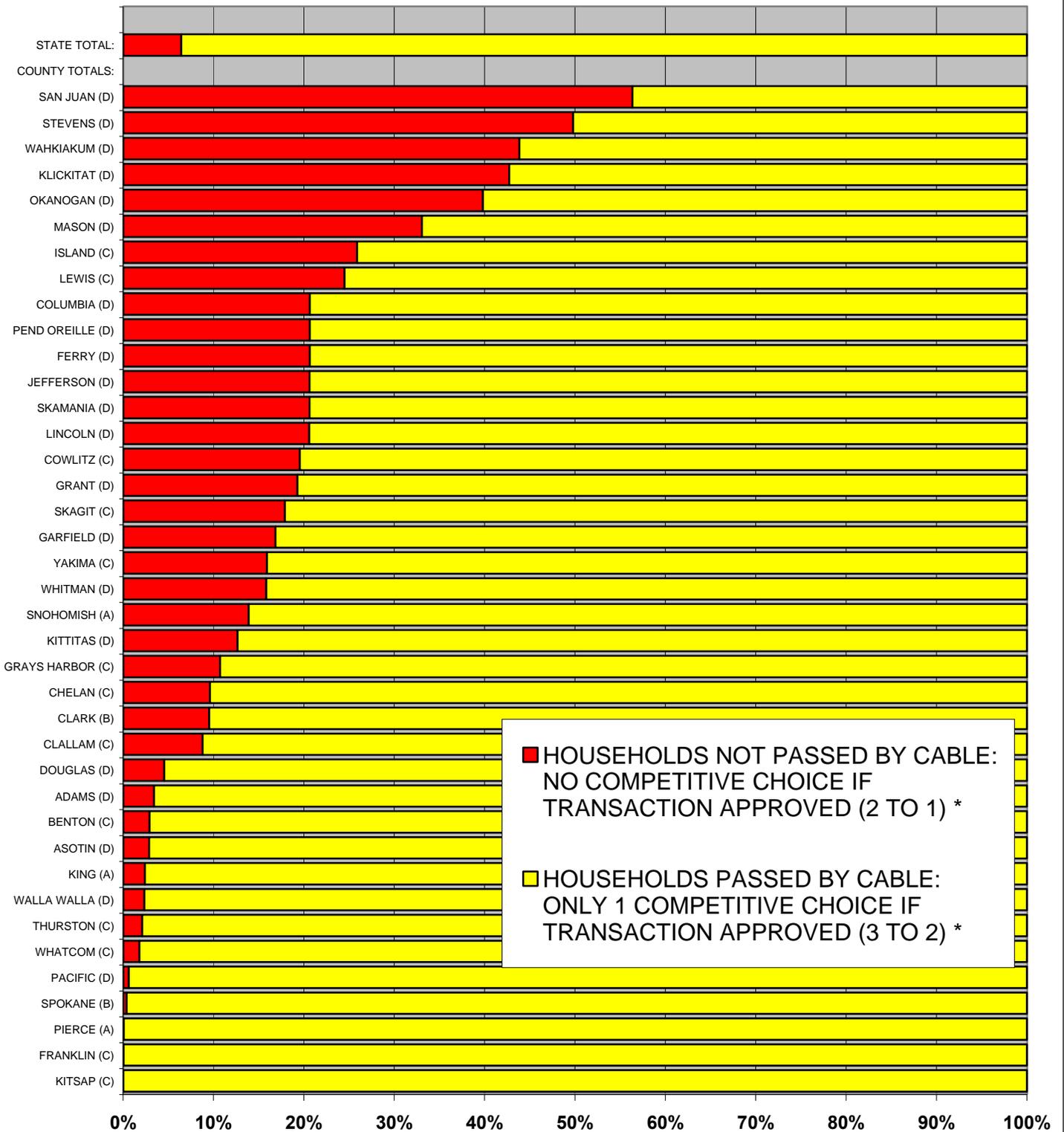
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
 Data Source: BigPIPE.com

## VIRGINIA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



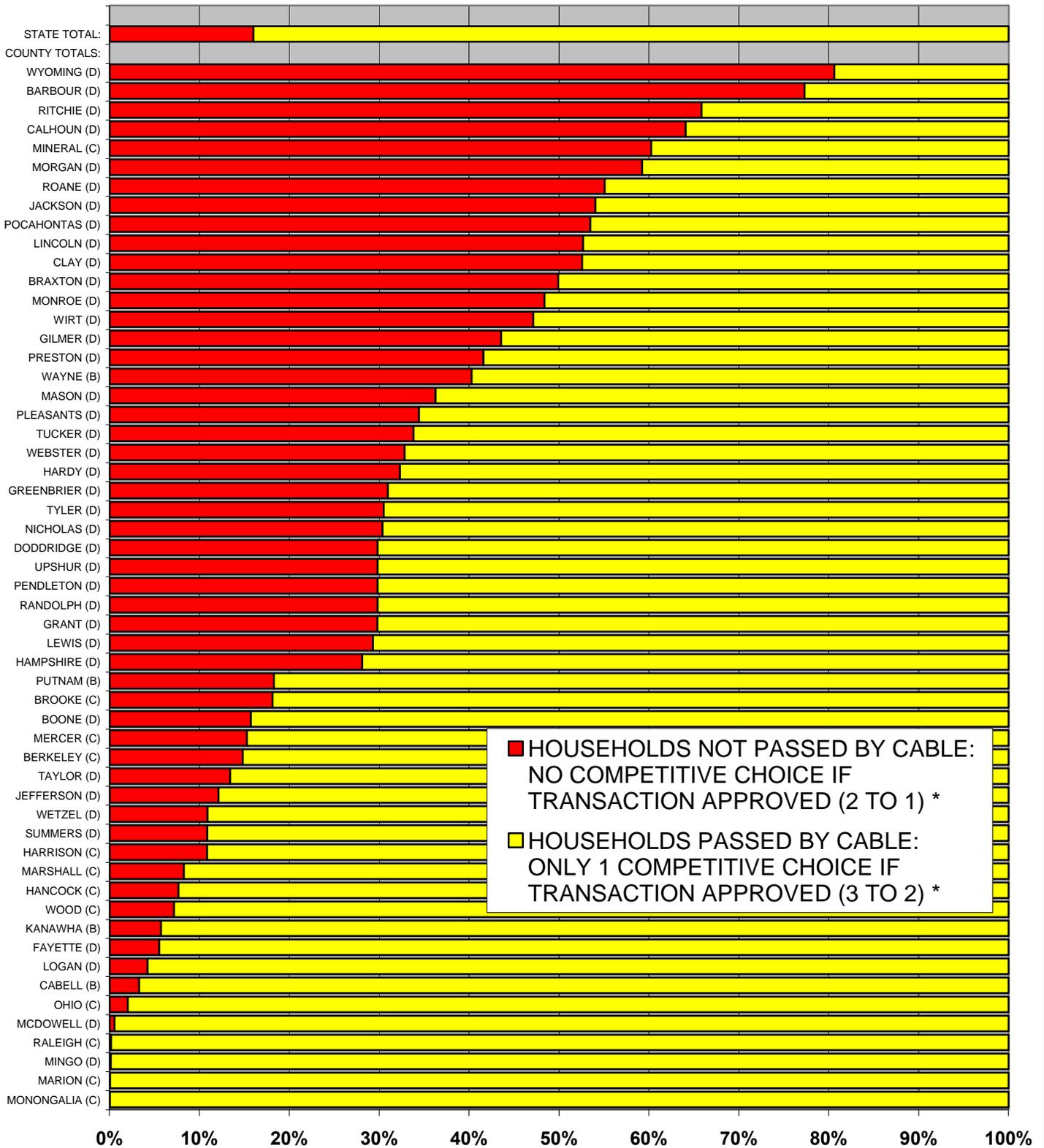
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

## WASHINGTON CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com

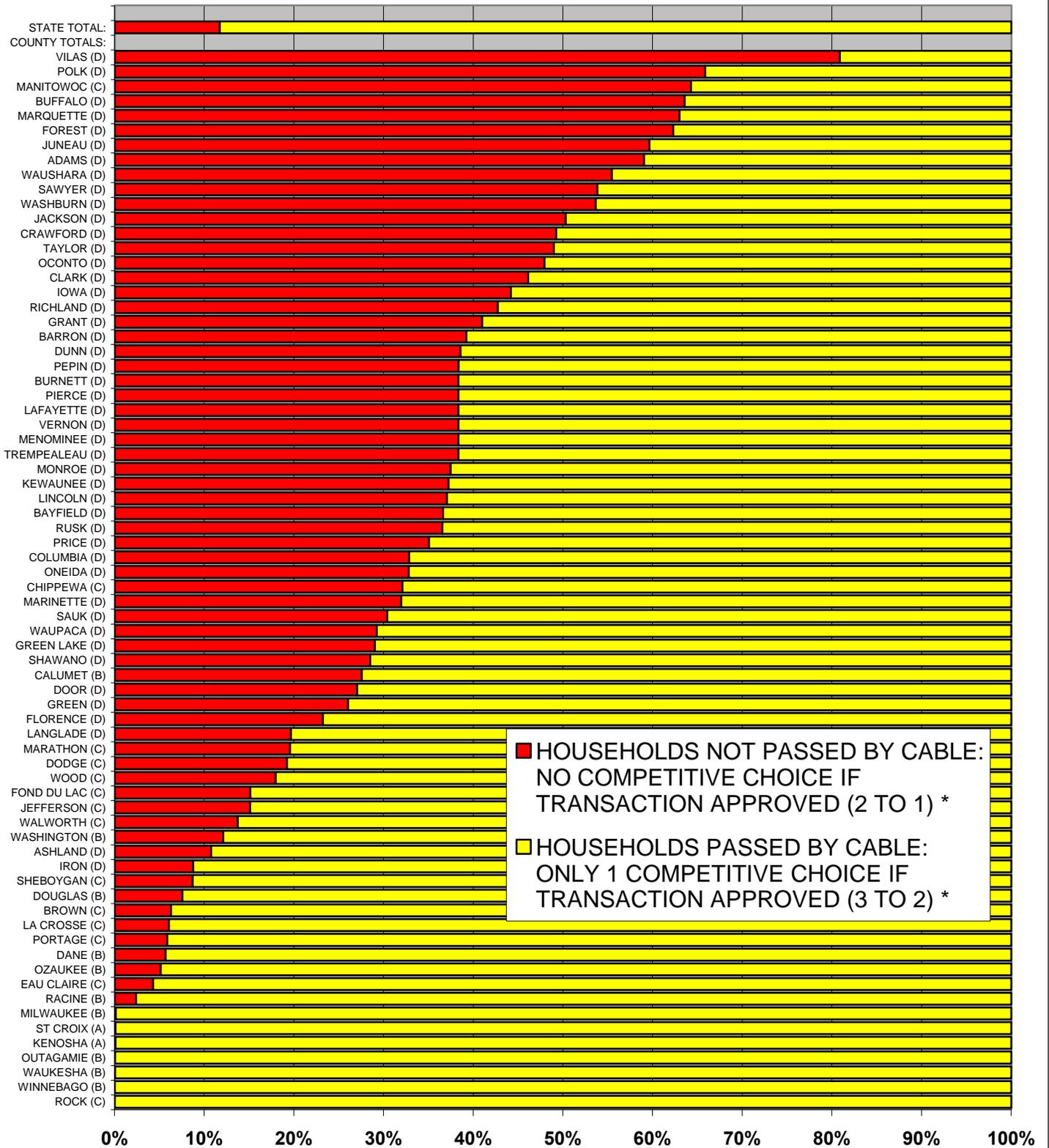
## WEST VIRGINIA CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



■ HOUSEHOLDS NOT PASSED BY CABLE:  
 NO COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (2 TO 1) \*  
■ HOUSEHOLDS PASSED BY CABLE:  
 ONLY 1 COMPETITIVE CHOICE IF  
 TRANSACTION APPROVED (3 TO 2) \*

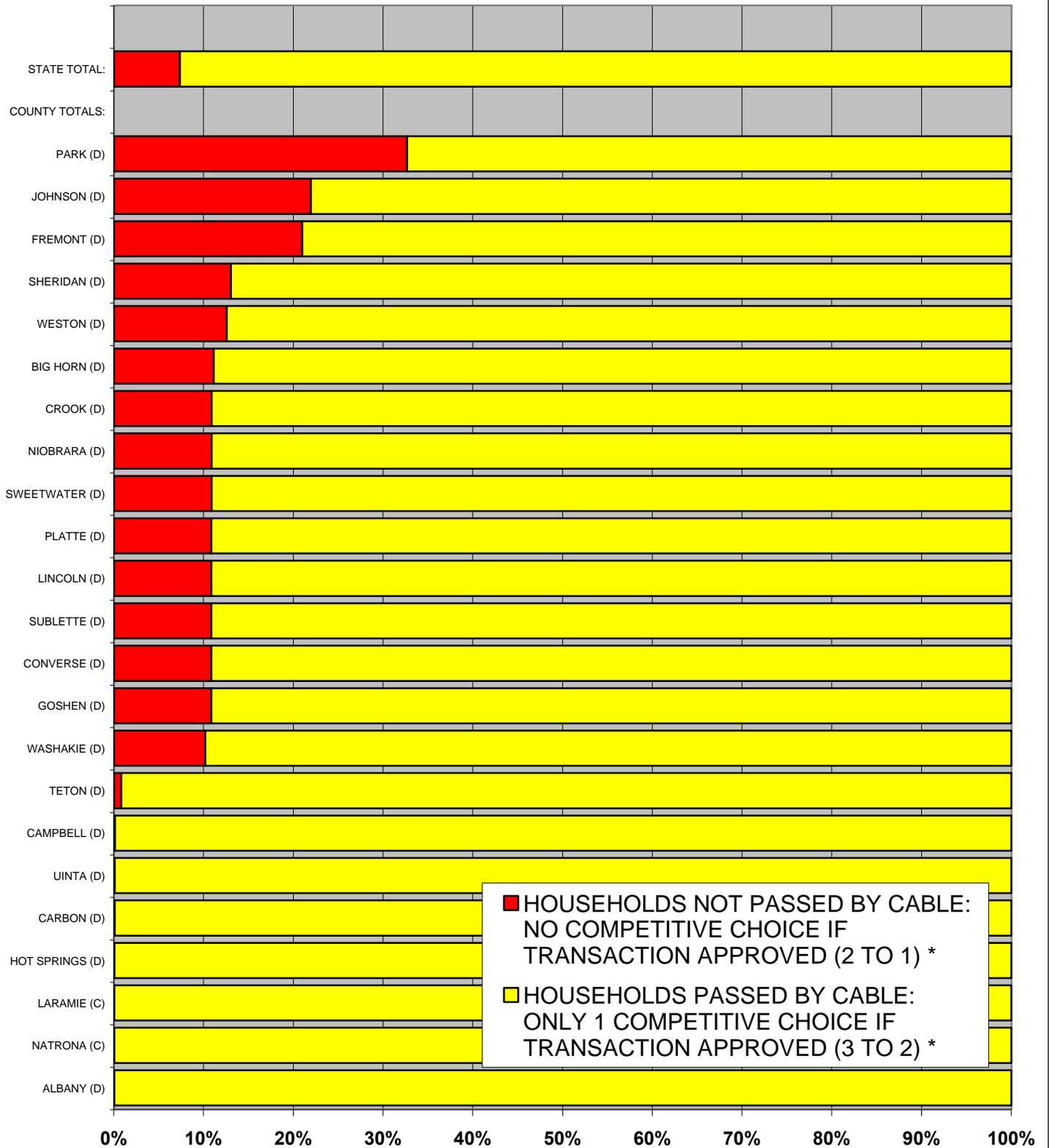
\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## WISCONSIN CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.

## WYOMING CABLE TV PENETRATION STATE TOTAL AND COUNTY-BY-COUNTY



\* In a few areas, Pay TV can be obtained by wireless, overbuild, or other means, but nationally, penetration is less than 5% for these other alternatives.  
Data Source: BigPIPE.com